NOTE TO THE DOCUMENT
It has been drawn up in compliance with:
• Regional Law n. 1 of 14/02/2008 of the Lombardy Region
• The Consolidated Text of regional laws on voluntary work, social cooperation, associations and mutual aid societies
• The Regional Circular no. 14 of 29/05/2009 of the Lombardy Region
• The decree of the Ministry of Social Solidarity of 24/01/08:
  • “Guidelines for the drafting of the Social Balance Sheet by organisations operating as social enterprises”.
• Resolution no. VIII/0055376 of 10/08/2007 of the Lombardy Region
• Legislative Decree 155/06 “Discipline of social enterprise” pursuant to Law 118/2005
• Accountability 1000 /AA1000)
• Global Reporting Initiative (GRI): guidance for sustainability reporting
• Guidelines for drawing up the Social Balance Sheet of Third Sector entities.

METHODOLOGICAL NOTE
Annual Report 2020 of L’Albero della Vita is in line with the new regulatory framework and with the Guidelines for the Preparation of the Social Balance Sheet of Third Sector Entities.
The data and information refer to the financial year ending 31 December 2020.
The document is the result of a reporting and collaboration work between the different areas and the communication department, together with the management team and the general direction of the organisation. A social and financial reporting tool for L’Albero della Vita, but also a means of communication to tell the story of its activities and the results achieved.
The methodological framework implemented last year is essentially confirmed for 2020, although enriched with new information, data relating to the Social Cooperative and the COVID-19 emergency. The need to adapt the Annual Report to the new guidelines was an opportunity to work even harder on the transparency and readability of the volume, so that it will be increasingly usable by our internal and external stakeholders.
Generating and enhancing resources for child development

Dear Reader,

The Annual Report 2020 wants to tell you about the work of L’Albero della Vita in the year that saw the world changing due to the ongoing pandemic. It is a work that has changed and continues to evolve in recent months.

Let us reflect on some data

Preliminary ISTAT estimates reveal more than 2 million families in absolute poverty in Italy, 335,000 more than in 2019. The incidence of absolute poverty among minors is estimated at 13.6% in 2020, it was 11.4% in 2019. Almost 1 in 7 minors are in this condition, lacking access to primary needs.

The health, economic and social crisis we are facing imposes us to focus our energies on external resources, which more and more people need, and on internal resources, which everyone has to trigger a positive reaction to the dramatic scenario we are facing.

It urges us to find other ways of combating the isolation in which fragile people already normally live, an isolation that, due to COVID-19, may condemn millions of children and families to social exclusion.

Providing primary needs, psycho-educational support and creating/enhancing social networks are, in our view, the crucial tools to activate and develop that potential which enables every human being to grow up in a healthy way and to design, even in the most difficult situations, a future that is different from the one that seems to be already written by the background.

Fortunately, L’Albero della Vita has been working on the effects of poverty on children for several years now, with a national programme present in the most fragile areas and situations. For this reason, the spread of the Coronavirus found us ready to distribute shopping vouchers, hygiene kits, tablets, and sims for distance learning.

We were ready to support, with greater strength, minors who have lost their families and who, in addition to the traumatic situations they had already experienced, ended up without schools, friends, volunteers and contacts, albeit sporadic and protected, with biological parents and other relatives; poor children who live in inadequate dwellings, too small for the number of family members and are often the site of domestic violence; children in developing countries, who usually suffer the consequences of a lack of hygiene and education.

We have also have dealt with children suffering from discrimination, children with disabilities, food safety, emergencies.

Finally, we asked for even more support from our donors, friends, companies, and staff.

It is only together that we can contain the social effects of the pandemic and guarantee millions of children a peaceful childhood.

Isabella Catapano Botero
General Manager of Fondazione L’Albero della Vita
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ABOUT US
Chapter 1
Fondazione L’Albero della Vita - Annual Report 2020

Our figures

L’ALBERO DELLA VITA 2020

- 9 OFFICES
- 6 ITALY
- 3 IN THE WORLD
- 21 COUNTRIES
- 198 STAFF*
- 175 ITALY
- 23 WORLD

Beneficiaries 127,250

COSTS**

<table>
<thead>
<tr>
<th>Country</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITALY</td>
<td>2,434,548 €</td>
</tr>
<tr>
<td>IN THE WORLD</td>
<td>2,500,966 €</td>
</tr>
<tr>
<td>TOTAL</td>
<td>4,935,514 €</td>
</tr>
</tbody>
</table>

DONORS 94,000

FONDAZIONE L’ALBERO DELLA VITA ONLUS

<table>
<thead>
<tr>
<th>Year</th>
<th>Officers</th>
<th>Staff*</th>
<th>Countries</th>
<th>Ongoing Projects</th>
<th>Direct Beneficiaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>22</td>
<td>6</td>
<td>201</td>
<td>23</td>
<td>132,505</td>
</tr>
<tr>
<td>2020</td>
<td>23</td>
<td>7</td>
<td>145</td>
<td>21</td>
<td>125,286</td>
</tr>
</tbody>
</table>

ITALY 183
WORLD 18

L’ALBERO DELLA VITA COOPERATIVA SOCIALE ONLUS

<table>
<thead>
<tr>
<th>Year</th>
<th>Officers</th>
<th>Staff*</th>
<th>Countries</th>
<th>Ongoing Projects</th>
<th>Direct Beneficiaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>23</td>
<td>2</td>
<td>53</td>
<td>7</td>
<td>270</td>
</tr>
<tr>
<td>2020</td>
<td>24</td>
<td>2</td>
<td>53</td>
<td>1</td>
<td>6</td>
</tr>
</tbody>
</table>

ITALY 122
WORLD 23

YEARS OF ACTIVITY

<table>
<thead>
<tr>
<th>Country</th>
<th>Direct Beneficiaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITALY</td>
<td>270</td>
</tr>
<tr>
<td>WORLD</td>
<td>1,964</td>
</tr>
</tbody>
</table>

(*) Staff numbers refer to people who worked, even for specific periods, at L’Albero della Vita during 2020, including collaborations. The Italian staff in force at 31/12/2020 is divided as follows: 86 Total for the Foundation and 43 Total for the Cooperative. Some of the workers in the foreign offices are contracted locally according to the regulations in force in the country where the territorial offices are opened.

(**) The project cost shown here includes direct and indirect costs of all project phases. In order to be consistent with the balance sheet, only the economic data of Fondazione L’Albero della Vita have been reported, as they do not include the social welfare activities of Cooperativa Sociale L’Albero della Vita.
Identity card

L’Albero della Vita is also Non-Profit Organisation of Social Utility - onlus since 22 February 2005 and has been recognised as a Non-Governmental Organisation - NGO by the Ministry of Foreign Affairs DM MAE no. 2009/337/005408/1 del 14/12/2009.
Registered office: Milano, Piazza Luigi di Savoia 22 Executive office: Milano Via Vittor Pisani 13
Tax Code and VAT no.: 04504550965

ORGANISATIONS IN ITALY:
Fondazione L’Albero della Vita ONLUS e ONG
L’Albero della Vita Cooperativa Sociale ONLUS
The two Italian NGOs constitute a single and unified structure as defined in the legislative decree no.460/1997.

ORGANISATIONS IN EUROPE:
Fondazione L’Albero della Vita International with office in Lugano, in Switzerland www.alberodellavita.ch Nadacni fond na pomoc opustenim detem with office in Prague, Czech Republic www.opustenatedet.cz

Offices abroad:
Africa: Rhapta Road 87, House n.3, Westlands Nairobi. P.O. Box 1986 - 00606. Legal form: Trust
Asia: 110 D, Gobindapur Road, Lake Gardens, Calcutta – 700 045, West Bengal. Legal form: Liaison office
Latin America and the Carribean: Av Independencia 176, Barranco District, Lima Perù. Legal form: Branch office
Our Story

1996

The dream of L’Albero della Vita began on Christmas Eve, from the great hall of the Agora centre in Assisi, when a group of men and women, united by the desire for improvement and the search for a higher meaning of life, decided to create a large organisation that could make a difference to many children and young people in difficulty throughout the world.

1997 - 1998

The structure of L’Albero della Vita takes shape. In 1997 the voluntary association was founded and in 1998 the social cooperative was established. 1998 was also the year when the first residential community for minors outside the family was established. It was La Bussola.

1999 - 2004

In the early years of its establishment, Fondazione L’Albero della Vita focused on the implementation of reception projects for minors outside the family, operating mainly in Lombardy. The “ZeroSei” educational community for children and the “Vivi ciò che Sei” day centre for young people were established.

2004

Fondazione L’Albero della Vita was established to promote development projects in Italy and worldwide and to implement the “Pedagogy for the Third Millennium” in its activities and methodologies. The first international Child Sponsorship Programme focused on education as a tool for development, was launched in India and Peru.

2009 - 2010

With the qualification as a Non-Governmental Organisation, issued by the Ministry of Foreign Affairs on 14 December 2009, a new phase of international cooperation begins, which will lead the organisation to support children and communities in 11 countries around the world, to open three foreign offices, Calcutta, Lima, and Nairobi, and two NGOs in Switzerland and the Czech Republic.

2014 - 2018

L’Albero della Vita puts the participation of young people in changing society at the core of all its work. In Italy, more than one million people under the age of 18 live in absolute poverty. The organisation’s work is focused on combating the poverty of families with underage children. To raise awareness of this social emergency, L’Albero della Vita is carrying out the first social experiment in Italy on the issue of poverty.

2017-2018

A strong emphasis is given to the international emergency sector, working in various natural disaster contexts, and in 2017 L’Albero della Vita obtains the Echo partnership, the European Union’s humanitarian emergency agency.

2019-2020

Within the services in Italy, a new boost is given to La Rondine with a larger space to accommodate more mothers with children in difficulty. In 2020, the organisation had a crucial role in response to the Covid Emergency. They informed on the measures to contain the pandemic and modify the project interventions in Italy and abroad based on the material, educational, emotional, and psychological needs of vulnerable people.
MISSION AND FEATURES

Mission and features

OUR MISSION
Since its establishment, L’Albero della Vita, since its establishment, it has been committed in Italy and internationally to promoting effective actions aimed at ensuring the well-being, protecting and promoting the rights, and fostering the development of children in difficulty, their families and the communities they belong to.

OUR ETHICAL CODE
Fondazione L’Albero della Vita has always followed the principles of Autonomy, Responsibility and Subsidiarity included in the Code of Ethics, which can be consulted on: alberodellavita.org/organizzazione

OUR BELIEF
L’Albero della Vita believes that in every human being, there is a wealth of unique and valuable resources. It believes that everyone has the right to discover this hidden treasure to express their best version of self. For this reason, it works to raise awareness because it is the force that reveals each person’s potential and makes it blossom.

OUR AMBITION
To be recognised as the virtuous and inclusive incubator that brings to life projects, ideas, and solutions that benefit children, families, and communities through the transformative power of awareness.

OUR AUDIENCE
Donors from different generations and geographies, united by a practical and pragmatic attitude, an active and curious attitude, and a constant search for novelty.

OUR VALUES
PRESENCE - PARTICIPATION - EVOLUTION
- The uniqueness of collaboration
- The spontaneity of dedication
- The circularity of evolution
- The visionary nature of concreteness

OUR PERSONALITY
- Professional but always passionate
- Charismatic but always attentive
- Courageous but always reliable
- Creative but always concrete

RATIONAL BENEFITS
- Attention and personalisation - Professionalism and method
- Localism and internationality - Virtuous growth
- Impact and visibility

EMOTIONAL BENEFITS
- Empathy and listening - Guidance and encouragement
- Awareness and empowerment - Well-being and improvement
- Sense of belonging
L’Albero della Vita was founded in 1997 to protect the lives of children in difficulty and transform hardship into a new opportunity.

We work to ensure the well-being, protect, and promote the rights, and foster the development of children, their families, and communities. Our organisation is nonprofit, non-partisan and apolitical. We have started working in Italy to welcome children separated from their families of origin due to situations of abandonment, neglect, abuse, or mistreatment, managing care communities and family foster care.

Putting children at the core of all our work, we have developed projects to combat poverty in families with children, prevent juvenile deviance, and combat school dropouts in the run-down suburbs of large cities. Over the years, we have also carried out interventions favouring migrant children and actions of education for development and global citizenship in schools. Since 2009, the Foundation has been recognised as an NGO (Non-Governmental Organisation) by the Ministry of Foreign Affairs. It operates in Eastern Europe, Asia, Africa, and Latin America to ensure children’s protection, education, health, and proper nutrition.

“The Foundation exclusively pursues the purpose of social solidarity, taking care of people who are disadvantaged due to physical, psychic, economic, social, family or any other kind of conditions. This purpose is implemented by operating in the following areas: social and socio-medical assistance, health care, charity, education, training, protection and enhancement of nature and the environment, with the exclusion of the activity, habitually carried out, of collection and recycling of urban, special and hazardous waste.
The Foundation’s institutional aim is developing cooperation activities favouring third world populations. To promote international development, it intends to: activate short and medium-term programmes in developing countries; select, train and employ volunteers in civil service and other forms of voluntary work, including international voluntary work; promote and perform on-site training for citizens of developing countries; carry out information and development education activities”.

Art. 3 Articles of Association Fondazione L’Albero della Vita

It can be found in its complete form on the website under the title “CHI SIAMO – ORGANIZZAZIONE – DOCUMENTI GIURIDICI” (ABOUT US - ORGANISATION - LEGAL DOCUMENTS)

The scope of statutory activities, as set out in the current Articles of Associations, which has not yet been revised under the principles of the Third Sector Reform, is broader than the activities actually performed. In 2020 the following activities were performed: social and socio-medical assistance; healthcare; charity; education; training; protection and enhancement of nature and the environment; activation of short and medium-term programmes in developing countries; promotion and training of citizens of developing countries; information and development education activities. In 2020, a call for tenders was finalised and won to employ civil service volunteers in 2021, nationally and internationally.

Our network

Italian networks of which FADV is a member: Alleanza contro la Povertà; (Alliance Against Poverty); AOI; ASVIS; PIDIDA; CRC Group; CISMAI; Impresa Sociale CON I BAMBINI; COLOMBA ONG LOMBARDE; Forum per il Sostegno a Distanza (Forum for Child Sponsorship Programme); VITA non-profit - editorial board; Investing In Children Italia - Alleanza per il benessere e l’inclusione dell’infanzia (Alliance for the well-being and inclusion of children).

European networks: Eurochild
The reference context

Structure and profiles on non-profit sector
Istat (National Institute of Statistics) updates to 2018 the information on the number of non-profit institutions active in Italy and their main structural characteristics starting from the data of the statistical register. In the strategy of permanent censuses, launched by Istat in 2016, the register is updated annually through the integration of different administrative sources. Every three years, the information on the sector is completed by the sample survey. In this way, both the necessary depth and articulation of the structural information framework and the time series analysis are guaranteed.

The non-profit sector confirms its growth
As of 31 December 2018, there are 359,574 active non-profit institutions in Italy and, overall, they employ 853,476 people. The number of non-profit institutions is increasing with average annual growth rates that are substantially constant over time (around 2%), while the increase in employees, equal to 3.9% between 2016 and 2017, stands at 1.0% in the two years 2017-2018. Compared to the total number of companies in industry and services, the incidence of non-profit institutions continues to increase, rising from 5.8% in 2001 to 8.2% in 2018, unlike the number of employees, which remains almost stable (6.9%).

NON-PROFIT ORGANISATIONS: STRUCTURE AND PROFILES OF THE SECTOR

A GROWING SECTOR

359,574 ORGANISATIONS IN 2018

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>301,191</td>
</tr>
<tr>
<td>2001</td>
<td>235,232</td>
</tr>
</tbody>
</table>

LEGAL FORMS

- 85,0% RECOGNIZED AND NOT RECOGNIZED ASSOCIATIONS
- 4,4% SOCIAL COOPERATIVE
- 2,2% FOUNDATION
- 8,4% OTHER LEGAL FORMS

WHERE

- 27,9% NORTHWEST
- 22,8% NOTHEAST
- 22,2% CENTRE
- 17,7% SOUTH
- 9,4% ISLANDS

AREAS OF ACTIVITY MAINLY (THE FIRST FIVE)

- 64,4% CULTURE, SPORT AND RECREATION
- 9,3% SOCIAL CARE AND CIVIL PROTECTION
- 6,5% LABOUR RELATIONS AND INTEREST REPRESENTATION
- 4,7% RELIGION
- 3,9% EDUCATION AND RESEARCH

Source: Istat - Permanent censuses. Reference period year 2018. Date of publication 08/10/2020
Chapter 2

GOVERNANCE
The Corporate Bodies

FOUNDBING COMMITTEE

The Founding Committee is made up of: Abbruzzi Ivano, Amadei Marie Therese, New Life for Children, Cooperativa Sociale L’Albero della Vita, Fondazione Patrizio Paoletti, Galliè Antonella, Gianini Stefano, Montesano Maurizio, Paoletti Paolo, Paoletti Patrizio, Pelladoni Laura, Selvaggio Antonella, Sinigallia Alberto Davide.

BOARD OF DIRECTORS

The Board of Directors in office since 03/03/2020

(Chairman since 16/03/2020)
Salvatore Angelico
23/11/2016

(Vice Chairman since 16/03/2020)
Giuliana Parenti
23/11/2013

Ivano Abbruzzi
23/11/2013

Cristoforo Barreca
03/03/2020

Daniele Fusi
03/03/2020

Corrado Colombino
03/03/2020

PRESIDENT
Salvatore Angelico
Appointed on: 16/03/2020

GENERAL DIRECTOR
Since 05/11/2020 the function of General Director has been undertaken by da Isabella Catapano Botero.

BOARD OF AUDITORS

The Board of Auditors is made of three members

President

Auditor
Paola Polliani - Entered in the Register of Lawyers of the Court of Milan since 13 January 2005. A member of AGI (Association of Italian Labour Attorney) and member of the editorial board of Rivista Cooperative & Enti Non-Profit (Ipsos Editore).

Auditor

SPECIFIC COMMITTEES

COORDINAMENTI SPECIFICI

MANAGEMENT COMMITTEE
Made up of: all the area managers
Duties: assisting the General Director in the organisation management

METHODOLOGIC BOARD
Made up of: experts in pedagogical methods of L’Albero della Vita
Duties: defining the pedagogical approach of social activities

NETWORKING COMMITTEE
Made up of: all the Duties representing L’Albero della Vita in the relations with the networks
Duties: sharing of guidelines and strategies, exchanging the good practices applied
Stakeholders

Already in the first Annual Report in 2008, Fondazione L’Albero della Vita has identified five categories of stakeholders through a process shared at various levels in the organisation. For each category, priority interests were identified in terms of how they manifest themselves in their sphere of awareness and how L’Albero della Vita and its partners can interpret them. The main activities carried out to satisfy these interests in a constructive and participatory logic were then outlined.

<table>
<thead>
<tr>
<th>STAKEHOLDERS</th>
<th>MAIN INTEREST</th>
<th>MAIN INITIATIVES</th>
</tr>
</thead>
</table>
| Employees and collaborators | • Work continuity  
• Professional development  
• Involvement in the institutional mission  
• Participation in the decision-making processes  
• Work effectiveness | • Care of career progression and rooting of staff, by means of assessment interviews, orientation, and training.  
• Pedagogical training program based on the organisation’s own methodology (Pedagogy for the Third Millennium”).  
• Thematic, technical and specialist training initiatives; collective study of topics of general interest  
• Participation in sector initiatives (conventions, conferences, network activities)  
• Refinement of management, planning, programming, and reporting tools at all levels  
• Commitment to create an internal work environment that enables goal-oriented work and challenges to be met  
• Launch of internal procedures for the definition of a second-level company contract  
• Implementation and internal dissemination of the Social Intervention Policy and Methodology with clear identification of social work approaches and methodologies |
| Volunteers          | • Involvement in the institutional mission  
• Feeling if usefulness  
• Development of professional skills | • Pedagogical training  
• Training in the job provided by the person in charge and operators of professional teams  
• Involvement in suitable activities and appropriate to the professional qualification |
| Foster families     | • Training and qualification  
• Educational and psychological support  
• Sense of community | • Training in preparation for fostering  
• Professional team for planned support and always available on demand  
• Network meetings and family get-togethers |
### Who Guides Our Work

<table>
<thead>
<tr>
<th>Stakeholders</th>
<th>Main Interest</th>
<th>Main Initiatives</th>
</tr>
</thead>
<tbody>
<tr>
<td>Italian institutions</td>
<td>Better understanding of social phenomena in their specificity, territory, and lines of development</td>
<td>Activation of qualitative social projects, able to solve specific problems and contribute to the improvement of the social fabric</td>
</tr>
<tr>
<td>European Institutions</td>
<td></td>
<td>Identification of specific problems in the children and family sphere by means of surveys, research, conventions and conferences, communication actions, institutional meetings</td>
</tr>
<tr>
<td>International Organisations</td>
<td>Response to social needs and promotion of civil development</td>
<td>Operational cooperation in particular territories and at specific moments (emergencies, campaigns, etc.)</td>
</tr>
</tbody>
</table>

### Beneficiaries of Our Activities

<table>
<thead>
<tr>
<th>Stakeholders</th>
<th>Main Interest</th>
<th>Main Initiatives</th>
</tr>
</thead>
<tbody>
<tr>
<td>Children and adolescents</td>
<td>Protection, reception</td>
<td>L’Albero della Vita projects (see Chapter 3) intervene with the intention of satisfying certain needs and interests of relevance, in conditions of particular vulnerability and deprivation. In some contexts, approaches are mixed; in others, children, families and communities work together in an integrated approach.</td>
</tr>
<tr>
<td></td>
<td>Food, water, and medical care</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Education, training, learning</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Listening, socializing and participation</td>
<td></td>
</tr>
<tr>
<td>Families</td>
<td>Material support, work, and income</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Support for parenting</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Educational awareness</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Social integration</td>
<td></td>
</tr>
<tr>
<td>Community</td>
<td>Environmental protection</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Infrastructure</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Promotion of rights</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Social growth</td>
<td></td>
</tr>
</tbody>
</table>
### STAKEHOLDERS

#### Project partners
- Long-term collaborations
- Professionalism and reliability
- Identification of suitable projects
- Economic resources for conducting solidarity activities
- Identification of our approaches and methods

#### Social private organisations operating in the sector and/or territory of intervention
- Knowledge and distinctiveness of our work
- Positive connection and interaction

#### Social welfare services
- Quality of the reception system
- Quality and punctuality of the educational project
- Positive outcome and the end of the educational and reception experience

#### Companies, schools, training, and employment agencies
- Assistance for the services provided to vulnerable subjects

### MAIN INTEREST

#### STAKEHOLDERS

- Long-term collaborations
- Professionalism and reliability
- Identification of suitable projects
- Economic resources for conducting solidarity activities
- Identification of our approaches and methods

#### MAIN INITIATIVES

- Some more structured partnerships strengthened
- Structured agreements; operational policies
- Feasibility studies conducted in a participatory manner
- Fundraising through various channels
- Dissemination of policy documents and Methodology of social intervention

### WHO COLLABORATES WITH US

#### MAIN INITIATIVES

- Exploratory meetings, participation in networking and exchanges
- Careful assessment during feasibility studies

#### WHO SUPPORTS US

- Correct information on children’s issues
- Perception of reliability of the organisation
- Involvement in institutional measurement

#### MAIN INITIATIVES

- Constant updating of websites
- Extensive mailing campaigns
- Supporters’ service
- Street awareness initiatives
- Social network presence
- Solidarity text message fundraising campaigns

#### MAIN INITIATIVES

- Corporate social responsibility
- Communication of the social commitment to employees and clients as a corporate value

#### MAIN INITIATIVES

- Employee volunteering programmes
- Spontaneous donations
- Support for projects and activities in Italy and abroad

#### MAIN INITIATIVES

- Perception of the organisation’s reliability
- Timely and effective project funding
- Correctness in reporting and accountability of funded projects

#### MAIN INITIATIVES

- Careful study of budget lines
- Regular knowledge and update meetings before and after the presentation of projects
- Careful use of the reporting and accounting tools defined by the donor in line with the organisation’s internal tools.

- 172 places offered for the reception of children, young people and families in educational communities and mother-child residences, through the foster care project and in the Faro Extraordinary Reception Centre Faro in Città.
Staff

Fondazione L’Albero della Vita (FADV)
Origin of FADV operators

- FADV Operators
  - IN OFFICE ON 31-12-2020
    - Employees: 75
    - Collaborators: 11
  - TRANSITED IN 2020
    - Employees: 97
    - Collaborators: 25

Local offices abroad

- India: 10
- Haiti: 1
- Peru: 5
- Kenya: 5
- Libya: 1
- Nepal: 1

63 FADV Volunteers
47 FADV Volunteers operating in cooperative projects
27 Corporate volunteering for the foundation
2 Volunteers of the cooperative civil service

Cooperativa Sociale L’Albero della Vita (CADV)
Origin of CADV operators

- CADV Operators
  - IN SERVICE ON 31-12-2020
    - Employees: 41
    - Collaborators: 2
  - TRANSITED IN 2020
    - Employees: 51
    - Collaborators: 2

4 Employees
1 Professionals and self-employed workers
3 Managers
6 Coordinators
38 Educators and operators
1 Collaborators
STAFF

**SALARY POLICIES AND WORK/LIFE BALANCE**

Our salary policy, in compliance with current legislation, pays particular attention to the values of solidarity and the need to manage an increasingly agile and efficient work structure, enhancing the professionalism of employees.

We apply the CCNL (Labour National Collective Agreement) of Social Cooperatives to our employees, with classification in the various levels, respecting their tasks and professionalism. Some of the workers in the foreign offices are contracted locally according to the regulations in force in the country where the territorial offices are opened.

As provided for in Article 16 paragraph 1 of Legislative Decree 117/2017 (Code of the third sector), the difference in salaries paid to our employees respects the maximum ratio of 1 to 8, specifically it is 1 to 3.65 (for Fondazione L’Albero della Vita onlus and 1 to 2.4 for L’Albero della Vita Cooperativa Sociale).

Already since January 2019, the agile working mode (called Smart working) has been introduced consistent with both the strategic mission needs and the need to reconcile life and work. Smart working was introduced on an experimental basis, for most office staff. Such experiment, from March 2020 following the Covid-19 pandemic, gave way to the introduction of smart working for all staff who, according to the job description, could perform their activities remotely. Smart working is currently in force.

**Emoluments and remuneration of supervisory, administrative, and executive bodies**

- **Board of Directors in Office**
  - 3 members appointed for a total of 34,316 euro
  - 3 collaborating members for a total of 132,117,06 euro

- **Executives**
  - 3 executives – gross remuneration for 176,045 euro in total

- **Supervisory bodies**
  - 3 supervisory bodies for a total of 29,818,10 euro
Volunteers

Being a volunteer at L'Albero della Vita means making time, experience, and skills available to the children, our beneficiaries. Participating as a Volunteer means sharing and donating possibilities and stimuli, reconstructing moments of everyday life. Each Volunteer is an active member who disseminate our message of change: help a child today to make a better adult tomorrow.

In 2020 the volunteers who supported L'Albero della Vita projects and activities were:

The main activities performed were:

- Support in recreational activities or by carrying out “household” and logistic activities (wardrobe arrangement, material donations, meal preparation),
- At the offices and remotely supporting the solidarity bazaar and the Child Sponsorship Programme area,
- Recreational activities/workshops within the various projects and services, carried out both in presence and remotely during the Covid-19 pandemic peak periods,
- Sponsorship and support of projects through dedicated activities,
- Support in the organisation of dedicated events, information points, project awareness activities both in presence and remotely,
- Collection of necessities and their delivery to our Varcare la Soglia centres,
- Translation of documentation into English and presentations in English,
- Dedicated trainings for both L'Albero della Vita staff and beneficiaries

Our volunteers are also given the opportunity to participate in pedagogical and functional training and are encouraged to meet with volunteers from different services and projects. The volunteer is always accompanied and supported by the organisation’s staff.
Training and educational support

Since its foundation, L’Albero della Vita has chosen the ‘Pedagogy for the Third Millennium’ (PTM) method, the pedagogical system promoted by the Patrizio Paoletti Foundation for Development and Communication, a partner in its training project.

For PTM, the role of education is to support the natural desire to learn, which is present in every child and every man. The first task of the educator is to give rise to the desire to know and, to this end, is supported through training in the tool-ideas of Observation, Mediation, Translation and Normalisation according to PTM. The training and teaching approach is structured on various pillars (classroom training, psycho-pedagogical supervision, e-learning, auditing and, as of 2020, distance learning) and involves all areas of the organisation, services, projects, and management.

The training activities in 2020, although to a reduced extent due to Covid-19 pandemic, were aimed at supporting L’Albero della Vita in the implementation of its mission and vision within all organisational sectors with reference to:

• the improvement of working dynamics between colleagues in the various teams
• the introduction and further development of the methodology “Pedagogy for the Third Millennium”
• the development of specific skills through technical training for individual areas of intervention.

Training courses activated:

Pedagogical Training – offers essential tools for self-awareness, to develop the ability to adapt to different environments and relationships and decrease the reactive dimension in favour of intentional behaviour. For this reason, it is addressed to all employees of L’Albero della Vita, with due differentiation with respect to roles and work areas. In 2020, the following courses were organised:

• Training for Coordinators and Educators of socio-educational services and projects.
Fondazione L’Albero della Vita - Annual Report 2020

TRAINING AND EDUCATIONAL SUPPORT

- Final transversal training on the Pedagogical Model, within a three-year course ("Insight Class") for Coordinators, Educators, Headquarters staff
- In-house training on the pedagogical methodology "Training in practice";
- Training of volunteers and educators who coordinate volunteers.

Note: The data shown in the graphs are shown after supervision.

Technical training - aims to increase the technical and professional knowledge of individual employees covering a broad spectrum of topics and contents; raise awareness on the importance of knowledge also through the introduction of structured internal training methods among colleagues.

This also includes the compulsory training to be provided to each person working with the organisation, as well as extraordinary training on safety rules to manage the interventions during the Covid-19 pandemic.

In 2020 the following courses have been organised:

- Specific technical and professional training to acquire working skills related to the activities carried out (Some of the courses offered: Digital, Effective Communication and Use of Excel);
- Refresher training on the protection of privacy (GDPR 679/16)

Gli istogrammi e i grafici a barre mettono a confronto i valori di una singola categoria. Ad esempio, puoi confrontare il numero di prodotti venduti da un singolo addetto alle vendite.

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THE FIGURES OF THE TRAINING ACTIVITY

The main training and pedagogical activities proposed transversally to the operators of L’Albero della Vita in 2020:

- Classroom and/or virtual classroom (distance learning) pedagogical training for **9 TRAINING COURSES** (1645.50 hours) and a total of **313 ATTENDEES**

- Psycho-pedagogical supervision **11 PROJECTS** (116 hours)

- Compulsory training **2 MEETINGS** (156 hours) for a total of **39 ATTENDEES** and Covid-19 Prevention Training **5 MEETINGS** (188 hours) for a total of **94 ATTENDEES**

- Training for volunteers **3 SESSIONS** for a total of **144 hours**

- Classroom and/or virtual classroom (distance learning) and e-learning for **6 TRAINING COURSES** (192 ore) and a total of **49 ATTENDEES**
Our intervention approaches

Pedagogy for the Third Millenium (PTM) è is the pedagogical method developed by Patrizio Paoletti that inspires L’Albero della Vita. Specifically, it applies it in training/educational/didactic programmes in Italy and in developing countries.

Approach of the rights of children. L’Albero della Vita refers to the UN Convention on the Rights of the Child, promoting the rights and opportunities of children and adolescents in all interventions. This means putting the child at the centre, listening to the child, and recognising the child as an individual with the ability to have and expressing opinions, to participate in the decision-making process, to working in the best interest of the child promoting fairness, nondiscrimination, and inclusion.

Participative approach. L’Albero della Vita encourages as much as possible to recognise the initiative of people who are familiar with their own needs, abilities, aspirations, and prerogatives. This approach aims to make people aware of their inner potential and encourages them to express it.

Qualitative approach. L’Albero della Vita operates according to the requirements of a qualitative approach: impact, efficiency, and effectiveness. These aspects are measurable and demonstrate how the projects have led to more efficient processes capable of meeting needs. L’Albero della Vita is interested in ensuring that its work achieves the best possible results, with the best possible processes.

L’Albero della Vita has produced two publications, “Policy dell’Intervento Sociale (Social Intervention Policy)” and “Crescere alla Vita (Growing to Life)”, which respectively set out the organisation’s orientations, approaches and working methods used.
Fondazione Patrizio Paoletti, our pedagogical partner

The pedagogical partner of L’Albero della Vita is Fondazione Patrizio Paoletti, an independent non-profit organisation registered in the National Register of Legal Persons of the Prefecture of Rome and in the National Register of Research of the Ministry of Education, University and Research. Fondazione Paoletti was established in Assisi at the beginning of the third millennium by Patrizio Paoletti. Active in the fields of research, education and teaching, Fondazione Patrizio Paoletti promotes social welfare and the rights of children. Education and research are at the heart of its mission.

Through educational and social development projects, didactic programmes, awareness campaigns and institutional information, Fondazione Patrizio Paoletti action is aimed at spreading ideas and tools able to trigger the educational process, encouraging the improvement of modern man and the society he lives in.

Fondazione Patrizio Paoletti is an accredited and qualified body for the training of Italian school staff under ministerial decree of the Ministry of Education, University and Research. Active since 2000, the Foundation is today in the field with more than 20 projects in 4 continents. In more than 15 years of activity, it has trained thousands of operators in the educational, school, and social sector and has carried out research in collaboration with numerous universities and organisations all over the world, publishing studies and research contributions in scientific journals of national and international importance. It has always been involved in neuroscientific and psychopedagogical research and is specialised in the development of inner technologies applied to childhood, helping relationships and emergency situations. It avails of the ‘Pedagogy for the Third Millennium’, a teaching method developed by Patrizio Paoletti. For L’Albero della Vita, Fondazione Patrizio Paoletti designs and implements continuous training and refresher courses for all staff in Italy and abroad.
WHAT WE DID IN 2020

Chapter 5
Our response to Covid emergency

What we have experienced during 2020, and are still experiencing to some extent, is undoubtedly an unprecedented crisis. It has had, and will continue to have short, medium and long-term repercussions on all aspects of people’s lives: from the social sphere to work and wellbeing of each of us.

Italy was the first European country to deal with the Covid-19 epidemic and remains one of the countries most affected. The health emergency and the measures aimed at containing it, particularly the closure of all non-essential production activities provided for by the Prime Minister Decree of 11 March 2020, inevitably had, and certainly still have, substantial repercussions on the socio-economic fabric of the country. In this context, characterised by the crisis impact, Fondazione L’Albero della Vita has managed to guarantee all its services without interruption. It took concrete action to respond to the requests for help, being ready to meet the needs of the most vulnerable. Faced with the national emergency, L’Albero della Vita has also rethought its intervention thanks to the use of digital tools, trying to create the conditions so that the lack of technology and skills related to its use, in which the most vulnerable families live, did not become elements exacerbating the existing social distances and did not generate new ones.

At the international level, and in Italy Covid-19 had a massive impact on people and represented a significant challenge to be faced. In Europe, the pandemic never stopped the refugee and migration crisis and generated a rise in nationalism. The organisation continued to work for a host and tolerant European society in which NO ONE IS LEFT BEHIND. The emergency was devastating and never ended for people living in poverty in low- and middle-income countries (LMICs). L’Albero della Vita has played and continues to play a crucial role in humanitarian aid. In the poorest countries, the organisation has succeeded in securing its partners’ strong participation in providing services to deal with the health and social emergency, using a community approach to finance mobilisation, monitoring and evaluation.

In communication and fundraising, L’Albero della Vita had to stop direct mailing for two months due to the lockdown, which prevented people from going to the post office to make payments via payment slips. In-person events also were suspended thus closing another channel for fundraising, collecting leads and meeting stakeholders. The organisation then reported on its activities and asked donors for support through its press office, TV, telephone, and giving greater impetus to digital channels (e-mail, website, social networks). The emergency also called for greater involvement and support from major donors and companies, who readily acted to support the most vulnerable children and their families.
WHAT WE DID IN 2020

Projects IN ITALY

COSTS IN ITALY TOTAL
2,434,548 €
CARE SERVICES FOR CHILDREN AND FAMILIES
Since 1998, L’Albero della Vita has been dedicated to child protection, welcoming children and young people temporarily deprived of a suitable family environment. Interventions are based on the child’s right to live in a family (Law 184 of 4 May 1983) and on the principles enshrined in the International Convention on Child and Adolescent Rights. This has led to the development of Educational Communities, the Mother-Child Autonomy Housing and the Foster Care Project. Year after year, they welcome children and mothers in difficulties and promote the hetero-family foster care. The Community project, where ordered by the Court, is always conceived as a “time-based” intervention. From the very first moments its conclusion must be considered, taking into account a reasonable stay time for each beneficiary.

Every educational intervention is divided into different phases:

1. Reception and first observation period, during which the cognitive, relational, and psychomotor skills of the children received are observed and checked. It is a crucial phase that constitutes the starting point of the individual planning process.

2. Drafting the Individualised Educational Project (PEI), or Family Educational Project: a project designed specifically for each child, defining the short, medium, and long-term educational objectives and the relative implementation strategies.

3. Permanence: implementation and verification of the IEP. Through everyday educational life in the community or life in a foster family. The key element of this phase is the periodic reports, sent to Social Services and Juvenile Court, and the network meetings with all the stakeholders for a constant verification of the coherence of the interventions concerning the IEP and the life project, and the assessments on the last phase of the intervention.

4. Quitting and termination of the project: once the Juvenile Court, in cooperation with Social Services, has defined the child’s future life project, the educators accompany the child to their experiences and prepare for the new destination. In the best-case scenario, this will be a return to the family of origin, a foster family, or the start of a new life with an adoptive family.

In 2020, due to the pandemic, the children in our communities or with foster families suffered greater isolation than all the others: no visits from volunteers and birth parents, and, like the other children, no contact with friends, teachers, or school friends. The only contact persons were the educators.
L’ALBERO DELLA VITA COOPERATIVA SOCIALE

Educational communities: La Bussola and ZeroSei
La Bussola is the first of the educational communities set up by the organisation. In 2020, it welcomed 12 boys aged between 3 and 12 who were living in conditions of severe discomfort, neglect, and abandonment. The educators prepare a detailed programme for each child, aimed at overcoming traumatic past experiences and fostering proper emotional and relational development.

ZEROSEI community, on the other hand, is intended for younger children, aged between 0 and 6, who, unfortunately, experience neglect and parental inadequacy. By meeting their basic needs, creating a daily routine and offering clear points of reference, the children are accompanied in their psychophysical development. This year, 13 boys and girls found temporary accomodation in this community.

FONDAZIONE L’ALBERO DELLA VITA

Accommodation for autonomy: La Rondine
The service welcomes single mothers with children in the second stage of care, i.e., who have already faced an initial support phase. They come from a situation of economic or housing hardship or with minor socio-educational difficulties. They need support in the stage of social reintegration. Mothers and their children are supported through pedagogical counselling, support for job placement and for the whole process of independence. During 2020, the proposal for self-sufficiency accommodation was greatly expanded, reaching 22 units at the Faro in Città facility; La Rondine’s flats are two- or three-room flats that can accommodate a maximum of 5 people (as required by law).

Fondazione L’Albero della Vita has thus accommodated a total of 68 people, including mothers and children.
The foster care project

What is hetero-familial foster care?

Foster family care (Laws n.184/83 and 149/01)

It is a temporary intervention to help and support a child in difficulty and their family of origin. Its primary objective is to overcome the crisis in the child’s family, ensuring that the child’s family can cope with the situation.

The key aim is to overcome the crisis in the child’s family, ensuring continuity of relations with the family, allowing the child can return to it as soon as the problems determined the removal are resolved and make it possible.

The Foster Care Project of L’Albero della Vita was created to promote the institution of hetero-family foster care, responding to every child’s priority right to grow up in a family context, even if they can’t live within their family of origin. To make this possibility more and more concrete, the team of this Project is constantly engaged in raising awareness and training potential foster families in the management of matches resulting from a careful analysis between the child’s specific needs and the resources and characteristics of the foster family. The peculiarity of L’Albero della Vita Foster Care Project is the careful presence of professionals at the family’s side, through intensive and competent support and monitoring of the entire family, not only during the first phase of the child’s placement in foster care but for an average period of two years. Our experience testifies that an adequately supported foster family feels accompanied and oriented in its difficulties, reinforces its resources, and gives a higher probability of a positive outcome to the Project. Since 2018, the Foster Project has been the Foster Care Service of Malnate (VA)’s managing body for the following three-year period.

Since 2006 to date, the Foster Project has given a foster family to 184 minors and formed a total of 304 families.

<table>
<thead>
<tr>
<th>NO.PARTICIPANTS/BENEFICIARIES</th>
<th>YEAR 2020</th>
<th>TOTAL YEARS 2006-2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>NEW FOSTER CARE PLACEMENTS LAUNCHED</td>
<td>24</td>
<td>184</td>
</tr>
<tr>
<td>FOSTER CARE PROJECT BEING MANAGED</td>
<td>67</td>
<td></td>
</tr>
<tr>
<td>FOSTER CARE PROJECTS CONCLUDED</td>
<td>13</td>
<td></td>
</tr>
<tr>
<td>FAMILIES WHO BECAME AWARE OF THE PROJECT</td>
<td>370</td>
<td>2,400</td>
</tr>
<tr>
<td>TRAINING COURSES PROVIDED</td>
<td>3</td>
<td>42</td>
</tr>
<tr>
<td>NEW FAMILIES</td>
<td>46</td>
<td>304</td>
</tr>
</tbody>
</table>
WHAT WE DID IN 2020

Educational Programs

DI-BATTIAMOCI! AND JUNIOR TRAINERS
L’Albero della Vita’s debate education project for the development of democratic citizenship promotes dialogue and discussion among young people on current issues, ethics, and human rights. The Di-Battiamoci! project is aimed at secondary school classes and is designed to promote a proactive attitude towards social life, an opportunity for profound growth for the participating students. In 2020, the course involved classes in Rome and Lamezia Terme, involving around 100 students from high schools and technical institutes in an extremely formative debate ‘training’.

As an ideal continuation of this activity, the “Junior Trainers” project involves students in courses aimed at fostering awareness, active citizenship, and social responsibility in the light of young people’s right to listen and participate. The group includes boys and girls from different cultural and social backgrounds, eager to try out new training opportunities and situations, and able to get involved on a personal level, also with initiatives to raise awareness and solidarity that they themselves have proposed and implemented.

Finally, in 2020 some resources were used for the last activities of the youth participation space Vivi Ciò Che Sei, which offered interventions and opportunities for growth to young people from difficult neighborhoods.
Fighting child poverty

COVID 19 pandemic has exacerbated the condition of fragility for many Italian families, causing a new economic and social emergency. In fact, the number of families and minors in our country living in extremely difficult conditions is increasing. ISTAT estimates that by 2020, in the year of the pandemic, the improvements recorded in 2019 will have gone to zero and as-solved poverty will now touch the highest value since 2005: 5.6 million people (9.4%, over 1 million more than in 2019), over 2 million families (7.7%, +335 thousand over 2019), 1.3 million minors (13.6%, +209 thousand over 2019).

In Italy, 1 out of 7 children live in absolute poverty. It affects various aspects of their lives, from health to education, compromising their present lives and future harmonious growth.

For the families of these children, living in poverty does not only mean having economic difficulties but also implies the lack of a social network from which to ask for help and, on an individual level, an increase in worries and fears. In addition to the extraordinary intervention put in place during the pandemic, i.e., welcoming many more families and distributing them shopping vouchers, hygiene kits, tablets, connections, and psychological support, in 2020, Fondazione L’Albero della Vita continued to implement a multidimensional strategy to combat child and family poverty and aimed to achieve two objectives at the same time:

- enhancing the reactivation of family resources
- fostering the development of children’s potential by combating early school leaving and educational poverty

In Italy, 1 out of 7 children live in absolute poverty. It affects various aspects of their lives, from health to education, compromising their present lives and future harmonious growth.
FONDAZIONE L’ALBERO DELLA VITA

The national programme to combat child poverty, Varcare La Soglia, which has been running since 2014, focuses on Zone 2 and 3 in Milan, the Legnano area, the Zen 2 and Brancaccio districts in Palermo, Municipality I - Centro Est in Genoa, the Ponticelli district in Naples and the Aranceto district in Catanzaro. Since 2020, it has also been present in Perugia, mainly in the Ponte Felcino district, an area that has attracted significant attention from a social point of view in recent years. The activities are aimed at all those families with minors, both Italian and foreign, experiencing social and economic exclusion. Thanks to solid networking with the local authorities, the project links the different types of intervention with a multi-focal and integrated approach. Specifically, the working assets are:

- material support
- socio-pedagogic support
- creation of a proximity network
- guidance to training and work.

In the Milan area, consequently to Covid 19, L’Albero della Vita has activated several projects for families with children living in poverty.

Support programme for children and families in absolute poverty affected by COVID-19: thanks to Bank of America, support was given to 50 families, consisting of 84 adults and about 150 children/young people, living in Zone VII of the City of Milan in absolute poverty, affected by Covid-19.

OBJECTIVES

- School and educational continuity for children
- Parenting and psycho-pedagogical support
- Strengthening the resilience of the family unit
- Involvement of the actors of the educating community to maintain the relationships established.

ACTIVITIES

1. Provision of prepaid cards to offer material support (food, medicines, detergents...) to families who have lost all financial income.
2. ImpariAmo educational reinforcement activities for each child, aimed at reducing and eliminating school difficulties caused by a lack of basic skills. Provision of tablets and internet connection to families. In-depth online lessons to guide reinforcement according to the individual educational project of each child through the support of the App “WESCHOOL - Superpowers to the teachers!” to share educational tools and monitor progress. Particular attention was paid to supporting young children in explaining the Coronavirus concerning fear. The use of metaphors and fairy tales are used as a learning environment where young children can understand that it is possible to recognise and overcome fear.
3. Educational continuity in favour of parenthood: supporting families in this delicate phase of family reorganisation following the closure of schools using remote or one-to-one interviews, also on information actions on the behaviour to be kept for health prevention and/or on the possible procedure to follow in case of flu cases in the family.
4. Building the resilience of the family through meetings that addressed the issues already present in the project (nurturing caregiving, material caregiving, social caregiving, didactic caregiving, problem-solving) and dropped in the present situation, to give an orientation to the family on the management of the children at home.
5. Vademecum on how to organise the family day to guarantee continuous educational support. Particular attention is paid to the containment of states of anxiety and depression. Short videos are made by the team and sent daily to the beneficiaries to inform them about the current health situation.

6. “Sportello Telefonico Amico” (telephone helpline in favour of the beneficiaries to offer psycho-social support in particularly delicate moments from an emotional point of view, also to avert possible risks of domestic violence.

7. Strengthening family economy skills: from raising awareness of waste to reusing materials in alternative and creative ways. The aim is to guide parents so that they do not panic when using economic sources, for example, they avoid panicbuying at the supermarkets.

This is the background to the project Sostegno all’emergenza sanitaria dovuta al Coronavirus (Support for the health emergency caused by the Coronavirus) in Catanzaro and of the two projects in Milan: Emergenza Milano Covid 19 (Milan emergency Covid 19), addressing the primary needs of families in poverty during the health emergency; Post-emergency support for fragile children and families affected by Covid 19, supported by Bank of America, to improve the psychological wellbeing of children and their families in extreme poverty.

STEM - (STories of EMpowerment): thanks to 3M Italia Srl L’Albero della Vita responds to the need to improve the education of 100 children in absolute poverty by contributing to the development of their prospects in terms of wellbeing and social inclusion.

OBJECTIVES

• Supporting 100 children in absolute poverty in the 7th Milan municipality to face the 2020/2021 school year, overcoming the lack of digital literacy
• Promote the integration of girls in scientific studies through planned workshops
• Raising awareness among children of both sexes and their parents about gender equality, equal opportunities, and respect for differences.
**INCO Education Accelerator:** a project that, thanks to the INCO Group, supports 500 children (6 - 14 years old) from families in absolute poverty, reported by the local social services for the presence of significant vulnerabilities, 450 parents, 150 teachers in the areas of Naples (Ponticelli district), Catanzaro (Aranceto district) and Palermo (Zen2 district).

**OBJECTIVES**

Helping children in poverty to face the 2020/2021 school year by overcoming the lack of digital literacy through:

1. The increase in digital skills of children, adolescents, and parents.
2. The improvement of children’s and adolescents’ performance at school after the COVID-19 pandemic.
3. Increased exercise of digital citizenship by children and young people with parental monitoring.

**ACTIVITIES**

- Computer literacy and digital education through online and, where possible, offline workshops.
- Creation of an online multimedia content platform
- Training for operators, teachers, parents, and children through webinars
- Supporting children in individual and group study
- Group workshops on study methods
- Training of practitioners and teachers on Debate as a participation tool
- Online course for children and young people to discuss education
- Creation of an online debate club,
- Debate competition in the individual cities and between the cities involved in the project.

Work also continues with the Qubi – Accerchiamo la Povertà (Encircling Poverty) Project.
Implemented in partnership with a group of associations, led by Villa Pallavicini and promoted by the Fondazione Cariplo, the project aims to strengthen the capacity to fight juvenile poverty in Milan, promoting collaboration between public institutions and the third sector and implementing system actions.

The main activities of Qubi are:

- Data collection to create a snapshot of poverty and the responses provided by the public and private social sectors,
- Increasing the spending capacity of families in poverty to meet basic needs,
- Strengthening systems for taking charge of beneficiaries giving them the opportunity to overcome the situation of need,
- Implement specific and innovative actions to combat food poverty.

**L’ALBERO DELLA VITA COOPERATIVA SOCIALE**

NESSUNO PASSO INDIETRO (NO STEP BACKWARD): fighting poverty (socioeconomic and educational) during the COVID-19 emergency is a bottom-up response to the worsening living conditions of 100 vulnerable families living in Milan and Genoa. Thanks to Intesa Sanpaolo’s Charity and Social and Cultural Works Fund, the project responds to the urgent need for food, ‘medicine’ and ‘devices’ for online navigation and communication. It also organises activities to combat school drop-out and support childhood and adolescence for 300 children/adolescents.

The project offer consists of a team of people qualified in educational and psychosocial support, a proximity network, direct aid (food and medicine), an information and support service (Friendly Telephone Service) to guide and help, educational workshops to continue distance learning and strengthen the motivation of the youngest. The project offers workshops on parenting and financial management to families supporting the child/adolescent during their school years. For the third sector, a series of WEBINARS and a communication campaign to exchange good practices and strengthen the response system in times of crisis were organised.
WHAT WE DID IN 2020

Educational poverty and school drop-out

FONDAZIONE L’ALBERO DELLA VITA

OpenSPACE (Spaces of Active Participation for the Educating Community). The project, which L’Albero della Vita is carrying out as a partner in a network headed by Action Aid, has been selected by the Impresa Sociale Con i Bambini in the context of the Fund to combat juvenile educational poverty; the aim is to make communities inclusive and responsible to encourage the educational and cultural growth and empowerment of pre-adolescents. The intervention takes place in Milan, Reggio Calabria, Bari, and Palermo and involves 1600 parents and 500 teachers. Schools become multipliers of opportunities for the growth of young people through a methodology that strengthens the skills of individuals and educating community.

L’ALBERO DELLA VITA COOPERATIVA SOCIALE

TRAVELLING TOWARDS THE FUTURE: New growth opportunities for young people from Palermo and Catanzaro. A proximity cooperation project, supported by Intesa Sanpaolo’s Charity Fund and social and cultural works, provides educational opportunities for 400 vulnerable children (5 - 14 years old) from the suburbs of Palermo and Catanzaro, in collaboration with the partners Bayty Baytik and Centro Calabrese di Solidarietà. The objectives are to bring out the educating community in the suburbs of Palermo and Catanzaro by carrying out community projects to combat educational poverty; to make families with highly vulnerable children more resilient bringing out the potential expressed by fathers and mothers through dedicated meetings; to expand the training educational offer. To prevent school drop-out, we interact with parents to support children in the challenging transition phase to primary school.
**Latin America and the Caribbean**

| Countries | 2 |
| Projects  | 5 |
| Beneficiaries | 5,643 |
| Total cost 2020* | 434,810 € |

**THEMATIC AREAS:**

- Education
- Protection
- Emergency
### Europe

<table>
<thead>
<tr>
<th>Countries</th>
<th>13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projects</td>
<td>7</td>
</tr>
<tr>
<td>Beneficiaries</td>
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**THEMATIC AREAS:**

### Asia

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**THEMATIC AREAS:**

### Africa

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<tbody>
<tr>
<td>Projects</td>
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<tr>
<td>Beneficiaries</td>
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</tr>
<tr>
<td>Total cost 2020*</td>
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</tbody>
</table>

**THEMATIC AREAS:**

*The project cost indicated here includes direct and indirect costs of all project phase
Crescere Insieme programme

The “Crescere Insieme (Growing Together)” programme, launched in 2019, continues in 2020. It is a support and strengthening process for the organisations involved in international cooperation and Child Sponsorship Programme. It offers mutual growth and support to the beneficiaries in the countries where they operate. The strategy is implemented through a capacity-building activity of the organisations on strategic planning, financial management, human resources and organisational structure, design, management and monitoring, fundraising.

The aim is to ensure impact and sustainability to the organisations accessing the programme with the support of the Fondazione L’Albero della Vita (FADV) team. The programme is implemented with the Bergamo-based organisation Missione Calcutta, co-managing, and strengthening its programmes in India and Thailand. It expands its geographical horizons and supports new initiatives in Indonesia, Bangladesh, Kenya, and Somalia.
In 2020, Fondazione L’Albero della Vita strengthened its presence on the territory and its European partnerships thanks to new projects. 2020 was also a year of closure of the European seven-year period and at the same time of civil society’s participation in the European Commission’s new strategies on social issues.

Starting from a reflection on the rights and values referred to in the Charter of Fundamental Rights of the European Union, L’Albero della Vita promoted actions to protect and empower the most vulnerable, with the aim of contributing to a European society where no one is excluded. During the year, despite logistical difficulties due to the pandemic, three levels of intervention were consolidated:

- the protection of migrant women against violence,
- the promotion of alternative forms of reception for young unaccompanied migrants and their integration,
- combating discrimination by activating young people.
WHAT WE DO IN ITALY AND IN THE WORLD

SWIM

The SWIM project aims to strengthen the protection cycle against gender-based violence against migrant women and girls, involving European countries of arrival, transit, and destination.

The project was concluded in 2020. La Carta EU Charter for strengthening protection for women and girls against gender-based violence in asylum reception system, which emphasises the individual, relational and community-based care of migrant women, was adapted to the context and regulations of the five countries involved in the project; the Italian version was edited by FADV and the Italian Red Cross. Meetings with the stakeholders were organised to disseminate the Charter and raise awareness on the topic. FADV organised 10 online sessions and a webinar to present the Charter; they were attended by more than 300 people.

AGAINST VIOLENCE ON MIGRANT WOMEN

During migration and on arrival in European territory, women and girls suffer gender inequalities given their political, economic, and social status. L’Albero della Vita and the Mirasole Study Centre for Social Welfare are supporting women in migration with a new project that aims to combat GBV (Gender-Based violence) against migrant girls and women, and asylum seekers. In the project’s first months, besides the preparatory activities (setting up staff, signing agreements, sharing project management tools), research on integration and social welfare paths for migrant women was started. A debate was held with young people to raise awareness of the Universal Declaration of Human Rights and gender-based violence. The women empowerment course was activated thus triggering promotion and awareness-raising in the area.
Fondazione L’Albero della Vita continues its commitment to the fight against discrimination and, in particular, Islamophobia towards women and girls.

Muslim girls experience multiple discrimination based on their gender, religion and sometimes even their origin. The MEET project in 2020 carried out a survey involving 121 participants to get an up-to-date European picture of the perceived phenomenon. In addition, in each partner city, Local Observatories for Islamophobia were set up to prevent this phenomenon by drawing up local action plans presented to the territorial authorities. Eleven events were organised to promote social cohesion.

The advocacy work with the partner FEMYSO was initiated, also involving L’Albero della Vita in the event “Tackling Gendered Islamophobia in Europe”; an advocacy toolkit to prevent Islamophobia was also developed to avoid Islamophobia by fostering civil society engagement.

Two meetings were organised to present the project to the members of the European Parliament, Hon. Mr Moretti and Hon. Mr Benifei.

Finally, in Milan, the first cycle of workshops on storytelling and videomaking was organised thanks to the collaboration with the partner LAB80.

The project aims to prevent discrimination, particularly Islamophobia, in Italy and Europe by involving and training eight young community leaders qualified as Master Equity Defender, in Milan and surroundings, with the task of involving and training other peers and communities interested in fighting Islamophobia in Europe. An informal network of Equity Defenders was created to support, over the years, a structured dialogue based on tolerance and respect for diversity, also promoted through the first FORUM against Islamophobia. In the first months of the project, preparatory activities for project management were finalised, the selection and training of the 8 Master Equity Defenders was started and completed. Promotion and awareness-raising in the area were triggered.
W4I - EU

The project, coordinated by Soleterre Onlus, aims to facilitate the integration of citizens from non-EU countries into the labour market. Fondazione L’Albero della Vita has the task of supporting the most vulnerable groups, such as women, young people and people who have suffered psychological traumas, during the process of labour insertion. During 2020, the elaboration of the Toolkit “LABOUR INTEGRATION FOR VULNERABLE MIGRANTS - A TOOLKIT FOR OPERATORS” was finalised. The toolkit is presented as a collection of tools to facilitate the vulnerable migrant’s entry into the world of work. The development was followed by a four-month experimentation phase in a shelter managed by the Cooperativa Farsi Prossimo, which aimed to verify the adequacy and completeness of the information and tools proposed in the toolkit and their subsequent adaptation.

The piloting phase involved three beneficiaries of the three categories of particularly vulnerable migrants: a single woman/with children, a young adult, and a migrant with psychological fragility.

EPIC

The EPIC project aims to promote and improve forms of accommodation for unaccompanied minors by exchanging good practices and improving the quality of services offered.

The project involves nine Italian and European organisations that play a crucial role in promoting alternative and quality forms of reception for young unaccompanied migrants. During the project’s first year, preparatory activities were completed: sharing of project management tools, website, and newsletter. Due to the pandemic, activities were revised to ensure the exchange of good practices and knowledge of the partners’ services and local realities. Seven online round tables were organised involving 250 social workers, social service representatives and local authorities. In the end, recommendations were drawn up facilitating the reception and integration of unaccompanied young migrants in the territories. Furthermore, the partners drafted a self-assessment tool of the services, the Quality Assessment Checklists, and the training on Impact Measurement was completed for the partners’ staff.
The challenges posed by migration are multiple and ever-changing. In Europe, many reception centres must deal with the complex needs of unaccompanied minors. Because of this complexity, there is a need for adequate preparation of the various professionals involved in the reception of unaccompanied minors. Moreover, young migrants arriving in Europe in recent years are approaching the age of majority. For example, in 2019 in Italy, the percentage of 16- and 17-year-olds has increased compared to previous years: 61.5% of unaccompanied minors are 17 years old, 26.1% are 16 years old.

Therefore, the project stems from the desire to strengthen the skills of reception operators to effectively address the needs of unaccompanied young migrants and thus accompany them on their path to integration and autonomy, especially for the many minors who are close to a majority. FADV is responsible for mapping the training needs of operators in the reception and protection sector and the needs of the young migrants involved in the process of data collection and analysis.

The project, which started in the autumn, launched preparatory activities, and organised the online kick-off meeting.
# Projects in Africa

In 2020, L’Albero della Vita continued its commitment in Kenya to protect children in conflict with the law through the Aprire project, which aims to strengthen the Juvenile Justice System and promote the tool of family foster care as an alternative measure to institutionalisation. The Foundation continued the intervention “Seeds of the future” in Ethiopia, an ambitious project launched in 2019, which aims to prevent and treat child malnutrition in 50 Kebele (villages) of the rural districts of Ameya, Goro, Seden Sodo and Wolisso Zuria, in Ethiopia.

In Libya, FADV concluded in 2020, in partnership with CEFA, a protection programme for migrants from the Tarek El Sikka centre and host communities and implemented a health intervention strengthening the health staff’s skills of the Zawiya Hospital.

## COUNTRIES
4

## PROJECTS
4

## BENEFICIARIES
23,423

## COST 2020
725,863 euro

<table>
<thead>
<tr>
<th>WHERE</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Kenya, Nairobi, Nyeri, Kiambu, Nakuru, Mombasa counties and in 38 juvenile detention facilities in the national territory.</td>
<td></td>
</tr>
<tr>
<td>Ethiopia: Nations region, Nationality and Populations of the South Wore-da Cheha and Oromia region- South West Shewa area</td>
<td></td>
</tr>
<tr>
<td>Libya – Zawiya Hospital</td>
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## FUNDING
- AICS
- FADV
- Emilia Romagna region
- EU TF European Union Emergency Trust Fund for Africa

## PARTNER
- Caritas Maralal, CEFA - European Committee for Training and Agriculture Orlus, Challenged Network of Kenya, CNR, Collective Community Action - CCA, Department of Children Services - DCS, Department of Probation and Aftercare Services - DPAS, GRT "Transcultural Relations Group, Tangaza University College of Nairobi, TUC, University of Padua, Department of Pedagogy - UdP, Municipality of Milan (CdM) International Relations, International cooperation and solidarity office, Ministry of Justice (MdG), University Centre of Family Studies and Research - University Cattolica del Sacro Cuore of Milan (CASRF-UCSC), Istituto Don Calabria (IDC), African Institute for Children Studies (AICS), ACA-K Alternative Care Alliance - Kenya, Arca di Noè Social Cooperative Organisation, Ethiopian catholic church social and development commission branch coordination office of Emidahir Eparchy, International Voluntary Centre. South West Shewa Zone Health Department, Religious Foundation Opera San Francesco Saverio - University College for Aspirant Missionary Doctors - CUAMM, University of Ferrara – University Centre for Cooperation and International Development, Cittadinanza Onlus, Climate and Development Foundation - CDF - CSB onlus – Centre for Child Health

*The costs of coordination, administration and management are excluded.*
The objective of the APRIRE project is to protect the rights of vulnerable children and children in conflict with the law in Kenya by strengthening the Juvenile Justice System and boosting family foster care as an alternative measure of protection and detention of children.

The project entered its third year.

The second phase of the project saw the launch and piloting of the Juvenile Justice Information Management System (JJIMS), a data management system for coordinated and individualised intervention in the agencies in charge of the juvenile justice system in Kenya; Pan-African research on restorative justice, which brings together practices of participatory notions of justice and concepts of reparation and reintegration into the family and community of the child, as an alternative to detention or punitive practices. Training modules and manuals on Foster Care were also developed in lobbying, advocacy, and awareness-raising of public institutions and civil society. Local communities and beneficiaries were involved in international events and celebrations for the promotion of their rights. At the same time, new products, and tools - including a cartoon video - were developed to promote their rights while new products and tools - including a cartoon - were developed to disseminate a new family-friendly culture. In addition, the project team strengthened support for government staff working in the centres through continuous on-the-job training. The project pays special attention to children with special needs; 52 children with special needs or victims of gender-based violence received direct support from specialised staff and services, while 42 government teachers benefited from virtual training on disability related issues. Twenty government facilities were renovated and modernised, and some infrastructural rehabilitation works were financed to ensure adequate care for children. The advent of the Covid19 pandemic triggered an immediate emergency response: purchase and distribution of PPE - Personal Protective Equipment and hygiene materials to all Juvenile Justice Institutions involved in the project and to reintegrated children and their families. Food, PPE, and hygiene materials were also given to the foster families involved in the project.

In addition, information materials were created and distributed to reduce the spread of Covid. Finally, a support modality was activated for vulnerable children and families in the area, which aims at guaranteeing psychological support, counselling and psycho-social support. In addition, here are the main results achieved by the APRIRE Programme in its first two years of life: 100 minors referred to alternative and restorative justice resolutions, 1,019 minors reintegrated from juvenile justice institutions, more than 50 minors placed in Foster Families.
**SEMI DI FUTURO (SEEDS OF FUTURE)**

Semi di Futuro is a project launched in 2019. It aims to **prevent and treat child malnutrition** in 50 Kebele (villages) in the rural districts of Ameya, Goro, Seden Sodo and Wolisso Zuria, in Ethiopia.

The project’s strength is its multi-stakeholder partnership, which enables integrated research, information, awareness-raising, prevention, and care. L’Albero del Vita is the coordinator of child protection activities at the community and family levels. The project leader is the NGO CEFA. The other areas of intervention are the psychosocial care of women and children most at risk of malnutrition and the health sector, with actions to raise awareness and improve the system for dealing with cases of malnutrition and undernourishment.

**ORIGINAL TITLE**

**SEMI DI FUTURO: Integrated intervention to fight malnutrition**

**BENEFICIARIES**

10,520

**PARTNER**

**Local**

- Ethiopian Catholic Church Social and Development Commission
- Branch Coordination Office of Emdibir Eparchy
- South West Shewa Zone Health Department

**In Italy and internationally**

- CEFA Onlus: European Committee for Training and Agriculture
- Religious Foundation “Opera San Francesco Saverio” - University College for Aspiring Missionary Doctors - CUAMM
- International Volunteer Centre-CeVI
- University of Ferrara
- Cittadinanza Onlus
- Climate and Development Foundation
- CSB Onlus Centre for Child Health

**WHERE**

Ethiopia – Oromia Region – South West Shewa Area

**DURATION**

36 months

**COST 2020**

0 € (Costs incurred in 2019)

**FUNDING**

AICS (Italian Agency for Cooperation and Development), CEFA, FADV, CUAMM, CEVI

(/**) Coordination costs, administrative management costs are excluded.

**OTHER FADV PROJECTS IN AFRICA:**

**LIBYA - SUPPORT TO MIGRANTS AT THE TAREK EL SIKKA CENTRE AND TO HOST COMMUNITIES**

In the difficult context of Libya, Fondazione L’Albero della Vita realized a humanitarian aid intervention in 2020 to increase the level of protection of the migrant population at the Tarek el Sikka detention centre and the host community in Tripoli.

L’Albero della Vita, in line with the key principles of emergency psychology, provided psychosocial support for the most vulnerable, particularly mothers and children. In Libya, due to Covid-19 emergency, activities were reorganised according to the circumstances. FADV’s approach shifted from normal group activities to Covid-19...
response activities through sensitisation sessions in urban areas and distribution of PPE (Personal Protection Equipment). The objective of the intervention was:

- Providing migrants with information (accurate and timely) so that they can self-protect,
- Addressing obstacles that migrants might face in accessing information, e.g., language and accessibility, by using multiple communication channels,
- Improving protection by distributing materials such as masks, hand sanitiser, gloves, especially in public workplaces and migrant gathering points.

The distribution was rationalised based on the needs highlighted during the awareness-raising sessions and protection materials were provided for 500 migrants. Psychological First Aid (PFA) activities were maintained to assist those in need of one-to-one support. Ad hoc strategies were put in place to maintain safety distances by providing targeted assistance to those most in need.

LIBYA - HEALTHS (HEIGHTENED AND ENHANCED ACCESS OF LIBYANS AND MIGRANTS TO HEALTH SERVICES IN THE MUNICIPALITY OF ZAWIYA)

The Foundation launched a health intervention in 2020 in collaboration with CEFA and the Italian Red Cross, a health intervention to improve the service offered by the Zawiya Teaching Hospital (ZTH). FADV coordinated three training sessions attended by 30 doctors and paramedics from Zawiya Hospital. Ten medical directors and doctors were trained in health care management, focusing on emergency and trauma care, communicable and non-communicable diseases, mental health, and psychosocial support (MHPSS) and clinical rehabilitation. Guidelines on the correct use of equipment and emergency procedures were discussed and adapted to the existing systems.

Personal protective equipment was distributed to all participants; the working environments were thoroughly sanitised. FADV also delivered two training sessions focused on maternal and child health with the technical support of the Italian Red Cross.
The main areas of intervention in Latin America and the Caribbean for L’Albero della Vita are protection and development.

In 2020, the Foundation continued its child protection programme in Port-au-Prince, the capital of Haiti, to improve the conditions of the reception centres and promote the family and social integration of children living there. In Haiti, in 2020, FADV carried out two Sponsorship Programmes to guarantee access to schooling and proper nutrition for the vulnerable minors of Port-au-Prince in collaboration with the Rinaldi Foundation and the Notre Dame de Lourdes centre, already a partner in the ‘Accogliere per reinserire’ project.

In Peru, some resources were used for the last actions of the project Towards social enterprise: strengthening the Tarwi supply chain. Protection activities, on the other hand, mainly concerned socio-healthcare assistance to prevent and combat early pregnancies and child anaemia in the Amazonian areas, and those focused on supporting the population in the target areas to cope with the Covid-19 pandemic.
In 2020, FADV concluded the first project funded by the Old Dart Foundation on combating anaemia and teenage pregnancy in the Province of Iquitos in the Amazon Region of Peru. The project aimed at preventing teenage pregnancies and combating anaemia and chronic malnutrition among children under 5 years of age and achieved the following main results:

- Equipped health centres with specialised counselling centres for the attention of adolescents.
- Teenage Radio Wave Programme: 42 young leaders took part in training, practical exchanges, and community meetings with the aim of broadcasting a radio programme for teenagers on sexual and reproductive health, with the aim of raising awareness among the teenage population.
- Equipped child growth and development advisory centres: equipment and materials oriented towards Early Child Development were purchased.
- Door-to-door monitoring strategy at community level to prevent anaemia.
- Capacity building with women leaders of Vaso de Leche committees: they acquired new skills for community monitoring and became agents of change to promote good practices in health, nutrition, and disease prevention.
**Accogliere per reinserire (Welcome to reintegrate) - Haiti**

Despite difficulties linked to the insecurity and civil unrest still afflicting the country of Haiti, during 2020, the Foundation concluded the protection activities of the project ‘Accogliere per reinserire’, which aims to contribute to the **promotion and protection of the rights of vulnerable children, children with disabilities and children in conflict with the law in Haiti** by strengthening the quality of educational services, psychological support and social and professional reintegration, starting from the reception centres in the metropolitan area of Port-au-Prince and the North West department of the country.

The COVID-19 emergency was declared in Haiti on 19 March. **A preventive intervention was necessary to help the beneficiary centres prepare for the arrival of the virus and the possible spread of the disease.** FADV purchased basic food stocks for distribution in the centres.

The project reached its conclusion with good results. The fruitful cooperation with Italian and Haitian partners, technical and sector partners such as the University of Padua and L’Abilità, and the involvement of key institutional actors - first and foremost IBESR - made it possible to meet the milestones of the planned activities. At the end of the project, 149 people had received technical training, 284 children had been followed with individual educational programmes, and 50 minors with disabilities had been included in specific stimulation programmes within the centres.

The importance of the work carried out on family reintegration and the respective guidelines produced is confirmed: while the practice of removing or abandoning children from their families is widespread due to structural poverty, family reintegration activities or placement in foster care families are an excellent solution. In the long run, children who have found a family, and thus an adequate education, have a better chance of becoming conscious and participating citizens for the society.

**OTHER FADV PROJECTS IN LATIN AMERICA AND THE CARIBBEAN:**

**SUPPORTING THE POPULATION OF THE PERUVIAN AMAZONIA DURING THE COVID-19 PANDEMIC.**

Project funded by the Old Dart Foundation. **The aim is to prevent the spread of the virus in the target areas and support the families benefiting by alleviating the most serious consequences of the pandemic in terms of economic, educational and health poverty.**

**SAD PROGRAMME: RIGHT TO SCHOOLING AND NUTRITION - HAITI**

The objective of the Child Sponsorship Programme is to ensure the completion of primary and secondary schooling as well as proper nutrition for 891 vulnerable beneficiaries of the Institution Mixte Dominique Savio (IMDS) and the Institution Notre Dame De Lourdes (IMNDL) in the city of Port Au Prince and in the education centres in the Cité Soleil.
In 2020, L’Albero della Vita Foundation’s work in Asia continued with the projects of previous years in the areas of protection, education, and development, respectively with the projects of the SAD programme, assistance for the centre for disabled children in Baruipur, and support for the economic development of the Lalitpur district in Nepal, integrating specific actions in response to the Covid-19 pandemic and emergency interventions after the monsoon season.

In Nepal, in the Lalitpur district, the project to support 620 farmers in the lime and tangerine sector ended in 2020; part of the FUNDING was used to respond to the Covid-19 pandemic by supporting health centres and the most vulnerable families.

A massive emergency programme has been implemented in India and Bangladesh.

### Projects in Asia

<table>
<thead>
<tr>
<th>Country</th>
<th>Projects</th>
<th>Beneficiaries</th>
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<th>Where</th>
<th>Funding</th>
<th>Partner</th>
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<td>Lalitpur District</td>
<td>FADV and Italian Caritas</td>
<td>ECARDS</td>
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<td>6,048</td>
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<td>Dalit-MWO</td>
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Improving the wellbeing and resilience of children in communities in West Bengal and Assam

The Sostegno a Distanza (Child Sponsorship Programme), started more than 10 years ago, aims to prevent, and reduce school dropouts for children from families at risk of social exclusion.

2020 was a special year which saw a total reorganisation of SAD, allowing a reshaping of activities in response to the most urgent needs of the different partners.

From the outbreak of the pandemic until July 2020, it was possible to respond to the most urgent needs of the identified families (including the 1,339 children supported by SAD) in 52 villages of 10 West Bengal and Assam districts through:

- Distribution of foodstuffs,
- Distributions of hygiene materials and PPE,
- Awareness raising activities on COVID-19 prevention,
- Training for all field staff on psychosocial support,
- Identification of individual cases most at risk,
- Organisation of recreational activities during the closure of the learning centres/schools.

In addition to the lack of learning, the children are at risk of child labour, early marriage, and other forms of abuse. Since March 2020, FADV has guaranteed constant support to the staff through remote training and home visits.

The second phase of the intervention (August-December 2020) allowed for a greater focus on education, while maintaining the distribution of basic needs (food and hygiene products)

The Indian team worked in close coordination with all project partners, maintaining virtual and face-to-face exchanges.

The use of computerised data collection tools such as KOBO allowed constant control throughout the distribution phase and a careful analysis of post-distribution monitoring.

It has been possible to organise:

- Distribution of 3204 educational kits for the supported children,
- Home visits for all children by teachers with special attention to children who showed more difficulties in the learning process,
- Identification of cases most at risk of mental disorders among both minors and adults,
- Virtual training for all teachers in psychosocial support by the FADV psychosocial counsellor,
- Organisation of recreational activities for minors,
- Distribution of food kits (3166 food kits distributed to 1602 families),
- Distribution of hygiene kits (3166 hygiene kits distributed),
- Organisation of medical camps for 294 children.

The SAD and Covid response for 2020 benefited 21,898 people, in addition to the 1,339 children already included in the SAD, other families and children were supported.
Support to the centre for children with disabilities in Baruipur - India

The day centre in Baruipur is a place of hope and new possibilities for children with physical and mental disabilities, 30 km from Calcutta, in a context where being disabled means exclusion from the school system, lack of adequate care and social marginalisation. Fondazione L’Albero della Vita, together with its partner PUS, offers children and their families physiotherapeutic care and treatment, counselling for parents and home visits, a space for socialising activities for children and families and community awareness-raising meetings to reduce the stigma against disabled people.

For the children with disabilities and their families whom we have been caring for since 2011 at the Day Care Centre in Baruipur, the last year has been tough because of the COVID-19 pandemic. In March 2020, the centre was forced to close, but the operators and physiotherapists continued to support the children most in need with home visits. During lockdown, therefore, the centre’s operators obtained the permission from the local police station to continue physiotherapy by going to the huts where children like Sayan live.

On a daily basis, they visited each village spending time with the beneficiaries and doing the necessary exercises. But that was not all. At the same time, they transported packages of food, hygiene equipment and medicines bought by us, and donated them to families who had no income during the lockdown and literally did not know what to put on their plates. In April 2020, it was possible to reopen the centre, doubling its opening hours to allow only small groups to enter at a time. For all the families who visit the centre, the Day Care Centre is not only an important point of reference for the care of disabled children, but also a place of respect and dignity, the only place where it is possible for them to make genuine friends.

In 2020, the project benefited a total of 750 people, providing the families of disabled children with much-needed support during the pandemic.
WHAT WE DO IN ITALY AND IN THE WORLD

Value chain of lime and mandarins in Lalitpur district - Nepal

Nepal and its people were severely affected by the 2015 earthquake, with disastrous long-term effects that highlighted economic vulnerability and the risk of food insecurity for the population. Fondazione L’Albero della Vita in 2020 continued its commitment to 600 farmers in the Lalitpur district to produce lime and mandarins which could create a new economic livelihood over time.

The men and women involved in the project are being trained in the technical aspects of how to grow plants of fruit, as well as in organisation and management, to create a cooperative that is responsible for all stages of the value chain and also for the promotion of the final product in the local market and the sale of the lime and mandarine plants produced in the project’s greenhouses.

In 2020, part of the budget used to contain the spread of the Covid-19 virus in the project areas and to help the beneficiary of the project at such a delicate time, providing personal protection equipment to the 6 health centres in the target areas and food to the most vulnerable. In addition, campaigns were carried out to promote good hygiene practices to help prevent the spread of the virus.

EMERGENCY PROJECTS

In 2020 an articulated and integrated contingency plan aimed at countering the spread of the pandemic and containing its effects within communities already hard hit by poverty and natural disasters was implemented.

In all countries, FADV responded to the pandemic together with project partners by converting some ongoing activities into Covid Emergency prevention and mitigation actions.
Preventive actions were implemented in all countries, such as:

- dissemination of key messages on Covid-19 prevention in institutions, schools, health centres and among beneficiary families,
- organisation of trainings to project teams on different topics,
- distribution of basic hygiene kits to the most vulnerable beneficiaries,
- distributing necessities to the neediest communities.

In all countries, FADV implemented a ‘Covid-19’ protocol and provided specific information material.

In ASIA, the pandemic was exacerbated by the monsoon season, which in 2020 was particularly violent with the arrival of Cyclone Amphan in May, causing an unprecedented disaster in India and Bangladesh for the populations already hit by the pandemic. The coronavirus further complicated the response to the new emergency. FADV responded to urgent requests from local partners in India and Bangladesh with integrated response actions for the most vulnerable children and families in this remote area.

For several years now, since 2016, L’Albero della Vita has been helping communities to prepare and cope with for natural disasters through international cooperation and emergency interventions. It employs, among other staff protection experts, psychologists, educators.

L’Albero della Vita, ECHO - European Commission Humanitarian Office, partner since 2017 - considers the protection of children as humanitarian objective to be pursued in all emergency interventions, according to the principles of the UN Convention on the Rights of the Child and Adolescent. FADV focuses on:

- Child Protection Minimum Standard with focus on Resilience
- Psychological First Aid and Case Management
- Child Focused DRR projects

FOCUS ON HUMANITARIAN RESPONSE IN ASIA 2020
(COVID-19-AMPHAN CYCLON)

The interventions described here are part of 8 different projects (6 in India and 2 in Bangladesh). A total of 41,777 children and their families benefited from the projects. The projects took place in India, in the Hin-Galganj area and in Bangladesh, in 30 villages in the sub-districts of Dumuria, Keshapur and Tala sub-districts, where 3,600 families belonging to the Dalit caste live, and in the Cox Bazar refugee camp. The interventions lasted 6 months, and their total COST for 2020 is 69,489 €.

Specific training for the field staff was planned by the team based in Kolkata and included distance learning for the staff of the local partners on different topics.

FADV followed the IASC guidelines (Guidelines on Mental Health and Psychosocial Support in Emergency Settings) and ensured practical and immediately applicable methodological transfer.

Fundamental to this was the support from FADV councillor/psychologist that remotely trained the field staff in the practical application of Psychosocial First Aid (PFA) to the target population, particularly the most vulnerable with particular attention to children in an emotionally or psycho-socially fragile condition and the families. The emergency intervention was realized respecting a code of conduct and ethical
guidelines (prepared by the FADV Coordinator) to ensure the respect and safeguarding of the child (Safeguarding Policy).

The training on psychosocial support strengthened the skills of the field staff and enabled to provide good services to the local authorities the most vulnerable groups.

In West Bengal, FADV provided important support to communities affected by Cyclone Amphan and the education emergency.

**3,600 families from 30 villages in the Khulna District, with a total of about 14,400 people (5,000 children) benefited from the project:**

- Awareness campaign on COVID-19 in communities and Dalit Hospital in Chuknagar
- Medical camps especially for women and children who have received medical check-ups and vaccinations, as well as raising awareness of good hygiene and health practices and norms to prevent the spread of COVID-19
- Psychosocial support and counselling sessions
- Dietary support to avert a nutritional crisis

In Bangladesh, FADV also supported Rohingya refugees with an emergency intervention in Cox’s Bazar camp focused on health promotion and psychosocial support for refugee children and youth. In March 2020, the first cases of COVID-19 were confirmed in Cox’s Bazar district, the largest refugee settlement in the world (over 1 million Rohingya refugees). L’Albero della Vita Foundation was able to intervene in collaboration with the local partner Muslim Welfare Organization (MWO), a Bengali organisation already active in the camp with basic health interventions. FADV worked to promote, within a short time, the adoption of hygienic good practices, social distancing ensuring the distribution of medicines and hygiene kits. The arrival of the pandemic made this intervention even more urgent and the beneficiaries even more vulnerable. The project had a global impact on 770 beneficiaries, specifically 110 families who received hygiene kits, medicines, and sanitary equipment.

In India, FADV responded to the request of local partners ACID and NISHTHA for an urgent response action to support the most vulnerable children and families in 5 Gram Panchayats (Kalitala, Gabindokathi, Jogeshganj, Sahebkhal and Dulduli) of the Hingalghat area, North 24 Parganas district, West Bengal. FADV has contributed to the improvement of the living conditions of the 4,000 most vulnerable families in the 5 Gram Panchayats targeted to counter the spread of COVID-19 through:

- training of local teams in the COVID-19 response,
- community awareness and prevention in the 5 Gram Panchayats targeted,
- nutritional security and hygiene promotion actions through targeted distributions
- distribution of hygiene kits and food items to the most vulnerable families,
- distribution of Non-Food Items kits and economic support (cash transfer) respond to the most urgent needs of identified family units.
Research and advocacy

Fondazione L’Albero della Vita also operates in the areas of Research and Advocacy to make its own contribution, in terms of awareness and guidance, to some important issues of protection and safeguarding of children and adolescents that it experiences on a daily basis. The research and advocacy activities take the form of publications and thematic documents, events, networking activities and meetings with institutions. These activities are designed to help keep alive the culture of children and young people and to improve social policies to help them and their families.

CONTRASTING CHILD POVERTY

In 2020 the activities of the network Investing in Children Italia - Alliance for the wellbeing and inclusion of children continued, which places the development of policies and practices in favour of children at the centre of its work. The Network is promoted by L’Albero della Vita with Acli Nazionale, both spokesmen of the Network. CNOAS - National Board of Social Workers ANEP - National Association of Professional Educators, SOS Villaggi dei Bambini Italia, Cesvi and Human Foundation.

In the Network, the Foundation has focused its commitment on activities to combat child poverty by starting the year with the conference “Investing in Childhood. Present and future of our country”. The event, hosted in January by the Minister for Equal Opportunities and the Family Elena Bonetti, generated a fruitful exchange with representatives of national institutions on the European pillars of inclusion, well-being, and participation, with the aim of benchmarking current resources and encouraging new investments for children and their families living in absolute poverty. The Network also focused on raising the awareness of the country’s institutions during the various pandemic phases, pointing out to the institutions the lack of attention paid to the youngest in Italy during the health emergency through actions of orientation and direction towards decisions and allocations that show awareness of the social burden on children of the pandemic crisis. It was in fact children and
young people aged 0-17 years who suffered the consequences of the health crisis, remaining mostly excluded from the agenda of the most important emergency interventions.

**CONTRIBUTING TO THE RELAUNCH OF HETEROFAMILY FOSTER CARE**

The issue of foster care is a crucial one for L’Albero della Vita. Since 2006 the Foundation has accompanied over 200 children in this experience of acceptance and growth thanks to an additional family units, for the time necessary, able to guarantee basic needs, care, education, and emotional growth.

In the field of research, the Foundation wanted to explore the issue with a network of experts, starting from the idea that foster care can and should reach many more children and their families, at the core of the protective actions, to help them recover and come back together.

The book *Due Famiglie per Crescere* (Two Families to Grow), promoted by the Fondazione L’Albero della Vita and published by Carocci, was published. By giving new life to experiences and methodologies in the public and private sector, it aims to promote reflections and positions to encourage further development of foster care, which is still modest in Italy. About 40 experts and professionals from the different fields involved in child protection and foster care have participated in this publishing initiative and contributed to provide the broad view of the topic needed to start again with new impetus in its dissemination. The book is addressed to social services and private social sector, which are trying to improve their foster care practices, but it is also addressed to policymakers so that they can start promoting child protection practice with the necessary determination. This project has fostered both the vitality of the Foundation’s network activities with experts in practice, research and public policies and Advocacy activities culminating in the web conference held on 10 December 2020 “*Far Vivere e Crescere l’Affido Oggi*” (Making Foster Care living and grow), to present the book and bring stimuli in favour of the resumption of foster care in Italy.

2020 was a year characterised by different initiatives than in previous years, due to the health emergency. L’Albero della Vita Foundation also used web events to communicate and raise awareness, to meet partners, supporters, public and private social workers, experts, and professionals from the various fields in which it operates partners, supporters, public and private social workers, experts and professionals from the various fields in which it operates.

The conference *Investire nell’Infanzia, Presente e Futuro del nostro Paese* (Investing in Childhood. Present and Future of our Country), organised by the Investing in Children Network, represented an opportunity for dialogue with the institutions in which to rethink and reorder institutional investments in the welfare and education system, starting from a focus on children, young people and families with greater vulnerability, in a condition of social marginality, aiming to identify the necessary ways to generate inclusion and well-being, reduce inequalities, encourage participation and guarantee the application of the rights enshrined in the Convention on the Rights of the Child.
The webinar held on 10 December 2020 “Far Vivere e Crescere l’Affido Oggi” was an opportunity to present the book written by Due Famiglie per Crescere, with the network of experts who contributed to it. An occasion, together with an audience of more than 600 guests, mostly social workers, to underline that hetero-familial foster care is a vital tool for the protection of a child whose family is experiencing a difficult situation by adding a new family, for the time necessary to restore the ties of a vulnerable family context. Foster care is a practice rooted in solidarity between families that must learn to live more involved in a community dynamic.

Communication

The institutional communication of L’Albero della Vita mainly aims to update its stakeholders and donors on how the activities of the projects are carried out and involve an increasing number of people so that they know the organisation’s projects and support them.

Transparency in the use of funds and direct testimonials from the beneficiaries were the main pillars of the communication activities in 2020, flanked by intense networking work with other entities in the non-profit sector with which the organisation shared objectives and intentions. During the year, the organisation acted as spokesperson for children’s rights, carrying out numerous awareness-raising activities at the national and international level to involve public opinion. The organisation’s visibility and the media’s interest in it increased in 2020, particularly during the months of the first lockdown due to the Covid-19 health emergency.

Due to the socio-economic emergency that arose in parallel with the health emergency, campaigning activities on combating child and family poverty and child distress increased in 2020. Alongside this driving force, child protection activities
COMMUNICATION

IN SOCIAL MEDIA AND ON THE WEB

The digital communication activity on social media and the web in 2020 was increased. In fact, all the organisation’s sites recorded an increase in users and page views, as well as an increase in average dwell time. The following numbers are calculated as at 31.12.2020:

- **FACEBOOK**
  - More than 40,000 followers
- **TWITTER**
  - More than 1,950 followers
- **LINKEDIN**
  - More than 7,000 followers
- **INSTAGRAM**
  - More than 2,700 followers
- **YOUTUBE**
  - 8,000 subscriptions
  - 340,000 views
- **WEBSITE**
  - WWW.ALBERODELLAVITA.ORG
  - Sessions: 167,000
  - Users: 137,000
  - Page views: 295,000

continued in relation to children outside the family, as well as the promotion of foster care. A great deal of attention and energy was also put into networking with other associations in order to cope with the problems of children and social issues to be brought to the attention of policymakers. In detail, the topics discussed were:

- child and family poverty in Italy, aggravated by the pandemic
- the protection, in migration flows, of women and girls who are the main victims of gender-based violence,
- specific child protection issues such as minors outside the family and the promotion of foster care, child trafficking and female genital mutilation,
- the right to youth participation,
- child education, the right to health, food security in developing countries,
- the development of resilience among the most vulnerable sections of the population subject to the highest risk of disasters resulting from the phenomenon of climate change.
- Dedicated investments in childhood and requests to the government to implement policies that put children and adolescents back at the centre.

In 2020 the communication activities can be summarised in the following actions:

- awareness-raising campaigns and fundraising
- ongoing press office and media relations activities with the activation of top network influencers
- updating and storytelling activities through social media
- publishing a magazine (Il Giardino del Re)
- the production of materials for the promotion and visibility of the projects and institutional and social reporting documents.

IN THE MEDIA

In 2020, the Italian media (online, offline, TV and radio) dedicated space and attention to the organisation’s issues, with information and in-depth analysis on project issues, awareness campaigns and fundraising. During the months of the first lockdown due to Covid-19, the press office activity was intensified and was articulated in the proposal of stories and interviews to local and national media.

A total of 413 issues were published, providing information and in-depth coverage of strategic issues for the organisation, awareness and fundraising campaigns, national and international projects, and corporate partnerships. Some of the issues that received the most media coverage included:

- Child and family poverty
- The issue of minors outside the family (host communities and foster care)
- Partnerships with the world of profit
In 2020, L’Albero della Vita Foundation worked with great intensity with the aim of maintaining and strengthening the loyalty of its supporter base, trying to involve them more and more in the organisation. Two fundraising campaigns were managed via text messages, one of which was entirely dedicated to the Covid-19 emergency. The main channels used to strengthen fundraising were:

- direct marketing campaign
- 5x1000 campaign
- #lavocedeibambini campaign (text message)
- #emergenzacovid19 campaign (text message)
- SAD - Sostegno a Distanza (Child Sponsorship Programme)
- Corporate activities

CAMPAIGNS ADDRESSED TO INDIVIDUALS
In 2020, the Foundation also had to manage the pandemic from the point of view of planned mailings. The lockdown, which effectively locked people in their homes, prevented them from going out, even to the post office to make a payment using a payment slip (which is still the most used payment tool by our target group). So, we decided to interrupt postal mailings for two months (something that had never happened in the past), dedicating ourselves to telling people about our projects and requesting support exclusively by phone and email. Wherever possible, we tried to divert donations to our online channels (institutional website and social profiles).
Given the delicate moment we were all experiencing, the phone calls were also an opportunity to feel humanly close to the donors, in many cases affected by the virus in their closest affections. The temporary interruption of mailings and uncertainties about the future meant that the total number of pieces sent was lower than expected at the beginning of the year, at around 2 million.
The quantity and number of mailings changed from what was planned. What was happening induced us to focus almost exclusively on the emergency, particularly on our project to combat poverty in Italy, where we had already been active for several years in supporting families with children facing difficulties. The coherence of this pre-existing intervention of ours in the field, combined with the impact guaranteed by the media and the caring work carried out by the entire team, meant that the results at the end of the year were rewarding in their choice of theme. The supporters were constantly informed about the intervention and the impact of the pandemic on the Foundation’s projects and were made aware of the needs and new requirements. It was also essential to “report” in real-time to make them understand the importance of the aid we received and how this was transformed into support for our beneficiaries.

All this was done while keeping in mind the sense of our work aimed at child protection, care, health and wellbeing of children and their families.

In detail, the topics covered in the paper mailings concerned the following Foundation:

- “Varcare la Soglia” programme to support families with children in poverty
- Communities of reception for children outside the family: La Bussola and ZeroSei
- The “La Rondine” project for the protection of children, aimed at mother-child families
- Rehabilitation centre for children with disability in India
- Schooling and community support projects in India

Total gross fundraising from individuals in 2020 amounted to approx. € 3,200,000 (a total of 140,000 donations), of which almost € 280,000 came from donations from supporters known as ‘Major Donors’, who received personalised treatment and management during the year.

The Covid 19 emergency made part of the target group much more sensitive to the causes of helping those in need. This emotional state of mind, combined with our anti-poverty field programme and one-to-one treatment for each donor (part of a selected group), was one of the reasons why many of them became active and supported our organisation and individual projects in an even more critical way than before.

RECURRING DONATIONS AND FACE-TO-FACE

As far as recurrent donations not linked to long-distance adoption are concerned, their importance should be stressed once again, as they ensure that the organisation can better and more effectively plan its activities for the beneficiaries. In 2020, the total income from recurring donations was about € 433,000.

- 20% - equal to approx. 90,000 € - comes from the various loyalty initiatives in the area of Donor Care and acquisition through digital channels.
- 11% - equal to approx. 46,000 € - comes from the “Stella dei Bambini” campaign, which is included in the annual mailing plan, on a number of appropriately selected mailings aimed at updating and retaining the target audience.
- 69% - approx. 297,000 € - is the result of the Face-to-Face activity, thanks to subscriptions collected over the years, and of this, €24,000 is income from the Face to Face 2020 activity. With great enthusiasm, our young people presented and talked about the projects that the organisation runs nationally and internationally, with a particular focus on our national intervention to combat poverty, gathering the consent and willingness of people to support it on a recurring basis. In this year we have worked in the cities of Bari, Rome, but especially Palermo and Catanzaro, both cities where we are also present with our VLS offices. But the acquisition of new recurrent donors from F2F, has suffered an abrupt stop due to the Coronavirus emergency and the related lockdown period. The activity was completely interrupted from March to May, because it was typically concentrated in crowded places, but even when it resumed, the generalised fear of contagion and the imposed social distancing generated a climate of strong resistance to the opportunity of meeting and direct interaction.

In total, we acquired around 716 new recurrent supporters in 2020, with a nominal value of around € 124,000 €.
5X1000 CAMPAIGN
5x1000 instrument represents a fundamental collection channel for L’Albero della Vita, significantly contributing to its institutional activity. In 2020, due to the emergency caused by the pandemic, the State disbursed the 5x1000 contributions relating to the financial years 2018 and 2019: the funds received in 2018 amounted to €780,754.32, those received in 2019 amounted to €704,127.30, a result that is the result of the preferences in favour of the Foundation of 28,000 Italian taxpayers in 2018 and 24,000 in 2019.

For the promotion of the 5x1000, L’Albero della Vita in 2020 invested in a small media campaign, involving different channels (online and offline) and the consolidated direct marketing campaign aimed at its supporters to raise awareness of the importance and value of the “signature” on the tax return.

#LAVOCEDEIBAMBINI CAMPAIGN
Also, for 2020, Fondazione L’Albero della Vita promoted the web campaign to raise awareness on the issue of child and family poverty in Italy with the statement #workforchildren. Children living in extreme poverty are also, and above all, hungry for social justice, equality, and dignity. They hunger for normality, rights and light-heartedness that all children should enjoy. Deprivation creates first-class and second-class people. The campaign was entirely produced pro-bono by FABRICA under the artistic direction of Oliviero Toscani. It was on air from 16 February to 14 March 2020:
• solidarity text message
• video for web

SOLIDARITY TEXT MESSAGE #LAVOCEDEIBAMBINI
To reinforce the message of the #lavocedeibambini campaign in 2020, an SMS campaign was organised to raise awareness and funds, with the support of the telephone companies Wind Tre, TIM, Vodafone, Iliad, PosteMobile, CoopVoce, Tiscali, Fastweb, TWT and Convergenze. The funds raised were used to support Varcare la Soglia program enhancing social inclusion and fighting child poverty. Varcare la Soglia operates in Palermo, one of the cities with the highest number of minors living in precarious conditions.
Total amount collected: € 16,259.57

#EMERGENZACOVID19 CAMPAIGN
In 2020, Fondazione L’Albero della Vita promoted a second web campaign to raise awareness of the pandemic emergency and the consequent increase in child poverty in Italy with the claim #emergenzacovid19.
The campaign was on air from 15 to 21 June 2020 and was focused on the following purposes:
• solidarity text message
• video for web

SOLIDARITY TEXT MESSAGE #EMERGENZACOVID19
To reinforce the message of the #emergencycovid19 campaign in 2020, a second text message campaign was carried out to raise awareness and funds, which was authorised by Responsabilità Sociale Rai and had the support of the telephone companies Wind Tre, TIM, Vodafone, Iliad, PosteMobile, CoopVoce, Tiscali, Fastweb, TWT and Convergenze.
The funds raised have been used to support even more families in conditions of extreme hardship, due to the socio-economic emergency following the outbreak of the health emergency.
Total amount collected: € 22,625
In 2020, the organisation handled SAD income as follows:

- 738,331 € from benefactors’ contributions
- 119,858 € from the SAD fund, which is an earmarked and restricted fund for international projects.

The income was allocated as follows:

- 481,214 € for Child Sponsorship Programme projects for children, families and local communities in India and Haiti
- 107,566 to the child sponsorship fund, which is used to implement projects in various developing countries
- 119,858 for the implementation of projects in Kenya, Haiti, Ethiopia, and Peru
- 149,551 for the management of active support: for correspondence with supporters and administrative management

31/12/2020, the number of active supporters is 3,080, the number of supporters is 2,921. L’Albero della Vita does not use supporters’ contributions for its awareness-raising and Child Sponsorship Programme development campaigns.

The year 2020 has literally brought vulnerable Indian families to their knees. First the Coronavirus outbreak forced the poorest people to starve, then Cyclone Amphan hit many of our supported families, destroying their homes and what little they owned.
SAD projects have adapted to meet these emergencies. Thanks to the Child Sponsorship Programme project, in India, it was possible to provide a total of 17,455 beneficiaries with:

- **6914 food parcels** for the entire household (with different products such as: lentils, soy, potatoes, onions, cereals, flour etc)
- **6914 hygiene kits** (soap, detergent, disinfectants, toothbrushes, toothpaste, and sanitary pads for adolescents)
- **24520 protective masks**
- **3166 educational kits** (books, pens, pencils, and stationery)
- **Educational fact sheets** by age range
- **Home visits by teachers** (45 minutes) to monitor the progress of the exercises and assess the degree of stress of children and adults (fear of the virus, social isolation, loss of job and lack of livelihood)
- **Virtual trainings** by FADV counsellors to project staff and signers to identify people suffering from trauma and mental distress.
- **Visits to families and villages** by government health personnel to identify possible symptoms of Covid-19 and to sensitize the community on preventive measures to be taken
- **Cash transfer** (from 5000-7000Rs) to 479 families (2434 people, including children) for housing reconstruction and livelihood recovery
- **819 portable desks** as Christmas gift for children

In Haiti, the community Child Sponsorship Programme project continued. In 2020, in particular, it was possible to support the Notre Dame de Lourdes and Dominique Savio schools in Cité Soleil, Port-au-Prince. Child Sponsorship Programme ensured that 652 children between 6 and 18 years of age received food, medical care, and education. 31 teachers have been trained and a small school library equipped with a photocopier has been set up for the distribution of teaching materials to pupils.
Fundraising activities with companies and foundations

In 2020, numerous companies and private entities confirmed their support for the mission and projects of L’Albero della Vita, for the extraordinary activities carried out during the health emergency, by activating or renewing their support in various ways:

- **Creation of Partnerships:** Generali Italia and The Human Safety Net Foundation continued their collaboration in Italy with the Ora di Futuro project to support families in poverty with children aged between zero and six. L’Albero della Vita is among the partners of this project in Italy and has been running centres in Milan, Genoa, Naples, Palermo since 2019, with the cities of Perugia and Catanzaro joining in 2020.

- **Campaigns:** Fondazione Mediolanum Onlus promoted the fundraising campaign for the ‘Crossing the Threshold’ programme to support the fight against child poverty in Italy, doubling the amount of donations received.

- **Covid Emergency:** several companies contributed to supporting families with children in poverty during the pandemic. We received important support from 3M and Lego. Through material donations, many others have stood by us, for example with support materials for Distance Learning. These included Amazon, Vodafone, Unieuro and Windtre.

- **Many companies supported** us with free donations, in particular Fondazione Europea Guido Venosta.

AWARENESS-RAISING, COMMUNICATION AND FUNDRAISING

- **Foundations**: in 2020 we were supported by Fondazione AEM and Fondazione Snam.
- **In collaboration** with Cooperativa L’Albero della Vita, traditional Christmas gadgets were offered to companies, the sales of which funded the project “Varcare la Soglia”.
- **Through Cause Related Marketing campaigns** L’Albero della Vita raised funds for its activities. Lidl Italy supported the L’Albero della Vita projects at Easter, donating part of the proceeds from the sale of chocolate eggs. The Kraft Heinz Company supported children’s families in poverty with a Christmas campaign in which it converted stories posted on social media into donations.

In 2020, the projects of the L’Albero della Vita Foundation were selected for **FUNDING and received contributions from**:

**Total fundraising from companies in favour of the L’Albero della Vita Foundation amounted to € 1,880,648.**

*Due to their commercial nature, Cause Related Marketing activities can only be carried out with L’Albero della Vita Cooperativa Sociale.*

**Bequests**

“Scegli di esserci nel sorriso di un bambino” (Choose to be there in the smile of a child) is L’Albero della Vita’s well-established awareness-raising campaign on the theme of a solidarity will. The pandemic in 2020 made it impossible to organise dedicated events on the subject, so activities were concentrated on long-distance channels.

The only “traditional” activity was the paper questionnaire sent to active donors at the beginning of the year, which made it possible to intercept and assess the interest in the subject (through specific questions) on the part of a target already sensitive to the support of projects for children in difficulty. About one hundred replies were requested, all handled by telephone by the person in charge.

During the year, the various communications sent out to supporters, both offline and online (newsletters, mailings, newsletters, social networks), were discussed in detail. The special section on the institutional website was updated to include the one-minute video used to promote a solidarity that will favour our organisation. This video is widely used in direct mailings to sensitive donors and as a landing page for various online communications on the subject.

In 2020, the organisation was able to count on 8 testamentary bequests for a total value of €126,000.
# Financial statements

**FONDAZIONE L’ALBERO DELLA VITÀ ONLUS**

The amounts present are expressed in Euro

<table>
<thead>
<tr>
<th>STATO PATRIMONIALE ATTIVO</th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
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<td>B.1) Intangible fixed assets</td>
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<td>C.1) Trade receivables</td>
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<td>C.III.6) Other securities</td>
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<td><strong>0</strong></td>
<td><strong>0</strong></td>
</tr>
<tr>
<td><strong>C.IV) Cash equivalents</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C.IV.1) Bank and postal deposits</td>
<td>4.502.481</td>
<td>3.570.845</td>
<td>931.636</td>
</tr>
<tr>
<td>C.IV.3) Cash in hand</td>
<td>7.486</td>
<td>6.229</td>
<td>1.257</td>
</tr>
<tr>
<td><strong>Total Cash Equivalent</strong></td>
<td>4.509.967</td>
<td>3.577.074</td>
<td>932.893</td>
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<tr>
<td><strong>TOTAL WORKING ASSETS</strong></td>
<td><strong>5.351.727</strong></td>
<td><strong>4.375.691</strong></td>
<td><strong>976.036</strong></td>
</tr>
<tr>
<td><strong>D) ACCRUALS AND DEFERRALS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D.1) Other Accruals and Deferrals</td>
<td>34.247</td>
<td>49.905</td>
<td>-15.658</td>
</tr>
<tr>
<td><strong>TOTAL ACCRUALS AND DEFERRALS</strong></td>
<td><strong>34.247</strong></td>
<td><strong>49.905</strong></td>
<td><strong>-15.658</strong></td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>11.591.811</strong></td>
<td><strong>11.105.075</strong></td>
<td><strong>486.736</strong></td>
</tr>
</tbody>
</table>
### FINANCIAL STATEMENTS

#### BALANCE SHEET ASSETS AND LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A) EQUITY</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.I) Endowment Fund</td>
<td>100,000</td>
<td>100,000</td>
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<tr>
<td>A.V) Statutory reserves</td>
<td>2,745,694</td>
<td>2,718,164</td>
<td>27,530</td>
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<tr>
<td>A.VI) Other reserves</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>A.VI) SAD Fund</td>
<td>1,072,240</td>
<td>1,084,533</td>
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<tr>
<td>A.VI) Scuole nel Mondo Fund</td>
<td>21,897</td>
<td>21,897</td>
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<tr>
<td>A.VI) Un Nido per Pollicino Fund</td>
<td>128</td>
<td>128</td>
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<tr>
<td>A.VI) Fund for social projects</td>
<td>39,744</td>
<td>39,744</td>
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<tr>
<td>A.VI) Project Bussola Fund</td>
<td>138,368</td>
<td>142,118</td>
<td>-3,750</td>
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<tr>
<td>A.VI) Caritas Bond Fund</td>
<td>26,753</td>
<td>26,753</td>
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<tr>
<td>A.VI) Special Projects M.C. Bond Fund</td>
<td>25,877</td>
<td>25,877</td>
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<td>A.VI) Project India M.C. Bond Fund</td>
<td>3,000</td>
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<tr>
<td>A.VI) AICS Ethiopia Bond Fund</td>
<td>33,233</td>
<td>23,899</td>
<td>9,334</td>
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<td>A.VI) Project Vivi Ciò Che Sì Bond Fund</td>
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<tr>
<td>A.VI) Project Peru Bond Fund</td>
<td>169,242</td>
<td>169,242</td>
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<td>A.VI) Projects Haiti Bond Fund</td>
<td>0</td>
<td>33,249</td>
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<tr>
<td>A.VI) Project Kenya AICS Bond Fund</td>
<td>94,638</td>
<td>535,269</td>
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<tr>
<td>A.VI) Project Daphne Yes Bond Fund</td>
<td>60,489</td>
<td>60,489</td>
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<tr>
<td>A.VI) Bond Fund Progetto Post Covid</td>
<td>30,443</td>
<td>0</td>
<td>30,443</td>
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<td>A.VI) Bond Fund Progetto AICS Peru</td>
<td>11,642</td>
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<td>A.VI) Bond Fund Progetto FIP 2</td>
<td>0</td>
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<td>0</td>
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<tr>
<td>A.VI) Project EU Commission – Forum Bond Fund</td>
<td>7,905</td>
<td>7,905</td>
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<tr>
<td>A.VI) Project EU Commission Swim Bond Fund</td>
<td>87,768</td>
<td>87,768</td>
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<td>A.VI) Project Daphne Soleterre Bond Fund</td>
<td>4,118</td>
<td>4,119</td>
<td>-1</td>
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<tr>
<td>A.VI) Project Daphne Meet Bond Fund</td>
<td>132,112</td>
<td>234,019</td>
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<td>A.VI) Project Daphne Epic Bond Fund</td>
<td>169,978</td>
<td>309,870</td>
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<td>A.VI) Foster Care Project -Bussola-Zerosel Bond Fund</td>
<td>107,051</td>
<td>107,051</td>
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<tr>
<td>A.VI) Project Varcare La Soglia Bond Fund</td>
<td>415,443</td>
<td>109,150</td>
<td>306,292</td>
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<tr>
<td>A.VI) Project Rondine Bond Fund</td>
<td>8,815</td>
<td>8,815</td>
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<td>A.VI) Project Open Space Bond Fund</td>
<td>29,957</td>
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<td>A.VI) Project Libya Trust Fund Bond Fund</td>
<td>42,733</td>
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<tr>
<td><strong>Total Equity Reserve</strong></td>
<td>2,736,631</td>
<td>2,989,110</td>
<td>-252,479</td>
</tr>
<tr>
<td>A.IX) Surplus (Deficit)</td>
<td>542,747</td>
<td>754,273</td>
<td>211,526</td>
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</table>

#### CONSOLIDATED NET EQUITY

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
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<tbody>
<tr>
<td><strong>Total Equity Reserve</strong></td>
<td>2,736,631</td>
<td>2,989,110</td>
<td>-252,479</td>
</tr>
<tr>
<td><strong>A.IX) Surplus (Deficit)</strong></td>
<td>542,747</td>
<td>754,273</td>
<td>211,526</td>
</tr>
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</table>

#### B) PROVISIONS FOR RISKS

<table>
<thead>
<tr>
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<th>31/12/2019</th>
<th>Difference</th>
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<tbody>
<tr>
<td>B.4) Other provisions for risks</td>
<td>856,959</td>
<td>1,444,367</td>
<td>-587,408</td>
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</table>

#### TOTAL PROVISIONS FOR RISKS

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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td><strong>TOTAL PROVISIONS FOR RISKS</strong></td>
<td>856,959</td>
<td>1,444,367</td>
<td>-587,408</td>
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</table>

#### C) SEVERANCE INDEMNITY

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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td><strong>C) SEVERANCE INDEMNITY</strong></td>
<td>471,883</td>
<td>458,975</td>
<td>12,908</td>
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</table>

#### D) DEBITI

<table>
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<tr>
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<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>D.4) Debts due to banks</td>
<td>179,292</td>
<td>179,292</td>
<td>0</td>
</tr>
<tr>
<td>D.4.a) Payables within 12 months</td>
<td>1,059,314</td>
<td>1,220,931</td>
<td>-161,617</td>
</tr>
<tr>
<td>Total Debts due to Banks</td>
<td>1,238,606</td>
<td>1,400,223</td>
<td>-161,617</td>
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<tr>
<td>D.7) Debts payables to Suppliers</td>
<td>1,548,675</td>
<td>1,345,880</td>
<td>202,795</td>
</tr>
<tr>
<td>Total Debts payables to Suppliers</td>
<td>1,548,675</td>
<td>1,345,880</td>
<td>202,795</td>
</tr>
<tr>
<td>D.12) Tax Credits</td>
<td>50,079</td>
<td>70,258</td>
<td>-20,179</td>
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</table>

#### Total Tax Credits

<table>
<thead>
<tr>
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<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Tax Credits</strong></td>
<td>50,079</td>
<td>70,258</td>
<td>-20,179</td>
</tr>
</tbody>
</table>

#### D.13) Debts payables to social security institutions

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
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<tbody>
<tr>
<td>D.13.a) Debts payables to social security institutions within</td>
<td>105,433</td>
<td>127,695</td>
<td>-22,262</td>
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</tbody>
</table>
## ECONOMIC AND FINANCIAL STATEMENT

### Debts payables to social security institutions

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>D.14) Other debts</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D.14.a) Other debts payables within 12 months</td>
<td>1,097,949</td>
<td>349,998</td>
<td>747,951</td>
</tr>
<tr>
<td>D.14.b) Other debts payable in over 12 months</td>
<td>21,978</td>
<td>21,938</td>
<td>40</td>
</tr>
<tr>
<td>Total Other debts</td>
<td>1,119,927</td>
<td>371,936</td>
<td>747,991</td>
</tr>
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</table>

### TOTAL DEBTS

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4,062,720</td>
<td>3,315,992</td>
<td>746,728</td>
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</table>

### E) ADJUSTMENT ACCOUNTS

<table>
<thead>
<tr>
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<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>E.3) Other Adjustment Accounts</td>
<td>75,177</td>
<td>50,937</td>
<td>24,240</td>
</tr>
<tr>
<td>Total Adjustment Accounts</td>
<td>75,177</td>
<td>50,937</td>
<td>24,240</td>
</tr>
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</table>

### LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>11,591,811</td>
<td>11,105,075</td>
<td>486,736</td>
</tr>
</tbody>
</table>

### PROFIT AND LOSS ACCOUNT

#### A) VALUE OF REVENUE

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.1) Revenue from Public Entities Convention</td>
<td>9,59,315</td>
<td>1,245,617</td>
<td>- 2,65,302</td>
</tr>
<tr>
<td>A.5) Other revenues and income</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.5.b1) Free contributions from current and previous years</td>
<td>7,415,360</td>
<td>8,572,127</td>
<td>- 1,156,767</td>
</tr>
<tr>
<td>A.5.b2) Contributions from 5X1000</td>
<td>1,484,882</td>
<td>899,747</td>
<td>585,135</td>
</tr>
<tr>
<td>A.5.c) Other revenues</td>
<td>292,000</td>
<td>492,088</td>
<td>- 200,088</td>
</tr>
<tr>
<td>Total Value of Revenues</td>
<td>10,151,557</td>
<td>11,209,579</td>
<td>- 1,058,022</td>
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</table>

#### B) COSTS FOR THE ACTIVITIES

<table>
<thead>
<tr>
<th></th>
<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>B.6) For Raw Materials, Supplies, Consumables</td>
<td>569,397</td>
<td>235,068</td>
<td>334,329</td>
</tr>
<tr>
<td>B.7) For Social Services, Projects, and Communication</td>
<td>4,995,774</td>
<td>6,855,669</td>
<td>- 1,859,895</td>
</tr>
<tr>
<td>B.8) For use of third-party assets</td>
<td>261,114</td>
<td>323,187</td>
<td>- 62,073</td>
</tr>
<tr>
<td>B.9) Personnel costs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.9.a) Payments and Salaries</td>
<td>1,425,818</td>
<td>1,927,194</td>
<td>- 501,376</td>
</tr>
<tr>
<td>B.9.b) Social security charges</td>
<td>430,588</td>
<td>563,970</td>
<td>- 133,382</td>
</tr>
<tr>
<td>B.9.c) Severance indemnity</td>
<td>115,086</td>
<td>138,571</td>
<td>- 23,486</td>
</tr>
<tr>
<td>B.9.e) Other personnel costs</td>
<td>2,977</td>
<td>3,897</td>
<td>- 921</td>
</tr>
<tr>
<td>Total Personnel Costs</td>
<td>1,974,468</td>
<td>2,633,632</td>
<td>- 659,164</td>
</tr>
<tr>
<td>B.10) Amortization, Depreciation and Write-downs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B.10.a) Amortization of intangible assets</td>
<td>3,253</td>
<td>1,411</td>
<td>1,842</td>
</tr>
<tr>
<td>B.10.b) Amortization of tangible assets</td>
<td>172,546</td>
<td>176,103</td>
<td>- 3,558</td>
</tr>
<tr>
<td>B.10.c) Other Write-downs of Fixed Assets</td>
<td>340,000</td>
<td>340,000</td>
<td>- 0</td>
</tr>
<tr>
<td>B.10.d) Write-downs of receivables included in current assets</td>
<td>30,000</td>
<td>35,020</td>
<td>- 5,020</td>
</tr>
<tr>
<td>Total depreciation, amortization, and write-downs</td>
<td>545,999</td>
<td>212,534</td>
<td>333,065</td>
</tr>
<tr>
<td>B.14) Other operating costs</td>
<td>1,048,906</td>
<td>253,519</td>
<td>795,387</td>
</tr>
<tr>
<td>Total Costs of Activities</td>
<td>9,395,257</td>
<td>10,513,609</td>
<td>- 1,118,352</td>
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</table>

#### DIFFERENCE BETWEEN VALUE OF INCOME AND VALUE OF ASSETS

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<tr>
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<tr>
<td></td>
<td>756,300</td>
<td>695,970</td>
<td>60,330</td>
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#### C) FINANCIAL INCOME AND CHARGES

<table>
<thead>
<tr>
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<th>31/12/2020</th>
<th>31/12/2019</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>C.16) Other financial income</td>
<td></td>
<td></td>
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<tr>
<td>C.16.d) Income other than the above</td>
<td>409</td>
<td>24</td>
<td>385</td>
</tr>
<tr>
<td>Total income other than above</td>
<td>409</td>
<td>24</td>
<td>385</td>
</tr>
<tr>
<td>Total other Financial Income</td>
<td>409</td>
<td>24</td>
<td>385</td>
</tr>
<tr>
<td>C.17) Interest and other financial expense</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C.17b) Foreign exchange gains and losses</td>
<td>- 27,429</td>
<td>4,584</td>
<td>32,013</td>
</tr>
<tr>
<td>C.17d) Other operating costs</td>
<td>- 140,560</td>
<td>- 38,822</td>
<td>- 101,738</td>
</tr>
<tr>
<td>Total financial income and charges</td>
<td>- 167,989</td>
<td>- 3,425</td>
<td>1,33,751</td>
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#### TOTAL FINANCIAL INCOME AND CHARGES

<table>
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<tr>
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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>- 167,580</td>
<td>- 34,214</td>
<td>- 133,366</td>
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#### INCOME BEFORE TAXES

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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>588,720</td>
<td>661,756</td>
<td>- 73,036</td>
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#### 22) INCOME TAX FOR THE YEAR

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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>- 45,973</td>
<td>- 34,226</td>
<td>- 11,747</td>
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#### 23) SURPLUS (DEFICIT) FOR THE YEAR

<table>
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<tr>
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<th>31/12/2019</th>
<th>Difference</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>542,747</td>
<td>627,530</td>
<td>- 84,783</td>
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## ASSETS

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<tr>
<th>Indicator</th>
<th>Amount</th>
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<tr>
<td>Fixed assets</td>
<td>34,247 €</td>
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<tr>
<td>Accruals/Deferrals</td>
<td></td>
</tr>
<tr>
<td>Cash equivalents</td>
<td>841,760 €</td>
</tr>
<tr>
<td>Receivables</td>
<td>4,509,967€</td>
</tr>
<tr>
<td>Fixed assets</td>
<td>6,205,837€</td>
</tr>
<tr>
<td>Total</td>
<td>11,591,811 €</td>
</tr>
</tbody>
</table>

## LIABILITIES

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed assets</td>
<td>75,177 €</td>
</tr>
<tr>
<td>Accruals/Deferrals</td>
<td></td>
</tr>
<tr>
<td>Severance indemnity</td>
<td>471,883 €</td>
</tr>
<tr>
<td>Funds</td>
<td>856,959 €</td>
</tr>
<tr>
<td>Debts</td>
<td>4,062,720 €</td>
</tr>
<tr>
<td>Equity</td>
<td>6,125,072 €</td>
</tr>
<tr>
<td>Total</td>
<td>11,591,811 €</td>
</tr>
</tbody>
</table>

## ASSETS INDICATORS

### Fixed assets
- Intangible: 120 €
- Tangible: 5,185,279 €
- Financial: 1,020,438 €

### Cash equivalents
- Bank: 4,502,481 €
- Cash: 7,486 €

### Receivables
- Trade: 316,057 €
- Tax: 15,259 €
- Other: 510,444 €
- Accruals/Deferrals: 34,247 €

## LIABILITIES INDICATORS

### Equity
- Endowment Fund: 100,000 €
- Statutory reserve: 2,745,694 €
- Third party - bond fund: 2,696,887 €
- Fund for Social Projects: 39,744 €
- Operating surplus: 542,747 €

### Debts
- Suppliers: 1,548,675 €
- Banks: 1,238,606 €
- Tax: 50,079 €
- Social Security Institutions: 105,433 €
- Other: 1,119,927 €
## SUMMARY OF COST

<table>
<thead>
<tr>
<th>Raw materials, consumption costs</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Management, Raw materials</td>
<td>6.501 €</td>
</tr>
<tr>
<td>Consumption costs</td>
<td>75.046 €</td>
</tr>
<tr>
<td>Fuel and lubricants</td>
<td>3.535 €</td>
</tr>
<tr>
<td>Stationery, Printed and teaching material</td>
<td>73.642 €</td>
</tr>
<tr>
<td>Other purchases</td>
<td>410.673 €</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>9.395.258 €</strong></td>
</tr>
</tbody>
</table>

### Social services, projects and communication costs

<table>
<thead>
<tr>
<th>Cost</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Campaigns</td>
<td>1.401.991 €</td>
</tr>
<tr>
<td>Services</td>
<td>743.177 €</td>
</tr>
<tr>
<td>Social projects</td>
<td>1.867.763 €</td>
</tr>
<tr>
<td>Energy utilities</td>
<td>44.807 €</td>
</tr>
<tr>
<td>Maintenance and Repairs</td>
<td>72.443 €</td>
</tr>
<tr>
<td>Training and other costs for Personnel</td>
<td>23.930 €</td>
</tr>
<tr>
<td>Travel and accommodations</td>
<td>54.803 €</td>
</tr>
<tr>
<td>Consultancies</td>
<td>390.930 €</td>
</tr>
<tr>
<td>Managers’ fees</td>
<td>76.340 €</td>
</tr>
<tr>
<td>Project collaborators</td>
<td>115.910 €</td>
</tr>
<tr>
<td>Other costs</td>
<td>3.654 €</td>
</tr>
<tr>
<td>Insurances</td>
<td>43.663 €</td>
</tr>
<tr>
<td>Communication</td>
<td>75.095 €</td>
</tr>
<tr>
<td>Banking expenses</td>
<td>81.268 €</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>10.151.966 €</strong></td>
</tr>
</tbody>
</table>

### Use of third-party assets

<table>
<thead>
<tr>
<th>Cost</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Lease payments</td>
<td>245.676 €</td>
</tr>
<tr>
<td>Rentals</td>
<td>15.438 €</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>9.395.258 €</strong></td>
</tr>
</tbody>
</table>

## SUMMARY OF INCOME

<table>
<thead>
<tr>
<th>Income</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Bound contribution</td>
<td>119.858 €</td>
</tr>
<tr>
<td>Testamentary bequests</td>
<td>125.913 €</td>
</tr>
<tr>
<td>Other income</td>
<td>292.000 €</td>
</tr>
<tr>
<td>Convention with Public Bodies</td>
<td>959.315 €</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>10.151.966 €</strong></td>
</tr>
</tbody>
</table>

### INCOME

<table>
<thead>
<tr>
<th>Income</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Companies, Private Bodies, Public Bodies</td>
<td>3.114.831 €</td>
</tr>
<tr>
<td>Contribution by Private</td>
<td>4.055.167 €</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>10.151.966 €</strong></td>
</tr>
</tbody>
</table>
Financial statements  
L' ALBERO DELLA VITA COOPERATIVA SOCIALE

Tax code 12333050156  
Share Capital Euro 4,671.00 paid-up part Euro 4,621.00  
Registered under number 12333050156 of the Register of Companies - PAVIA Office Registered under number 221584 of the R.E.A.  
FINANCIAL STATEMENTS FROM 01/01/2020 TO 31/12/2020  
Drawn up in an abbreviated form pursuant to Article 2435-bis of the Italian Civil Code.

*Amounts are expressed in Euro.*

<table>
<thead>
<tr>
<th>BALANCE SHEET ASSETS</th>
<th>31/12/2020</th>
<th>31/12/2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>A) Receivables from shareholders for payments still due</td>
<td>50</td>
<td>150</td>
</tr>
<tr>
<td>B) Fixed assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>II – Intangible Fixed assets</td>
<td>39,252</td>
<td>36,321</td>
</tr>
<tr>
<td>III – Financial Fixed assets</td>
<td>863</td>
<td>863</td>
</tr>
<tr>
<td><strong>Total fixed assets (B)</strong></td>
<td><strong>40,115</strong></td>
<td><strong>37,184</strong></td>
</tr>
<tr>
<td>C) Working capital</td>
<td></td>
<td></td>
</tr>
<tr>
<td>II - Receivables</td>
<td></td>
<td></td>
</tr>
<tr>
<td>due within the next financial year</td>
<td>245,238</td>
<td>361,733</td>
</tr>
<tr>
<td>due beyond one year</td>
<td>6,515</td>
<td>6,515</td>
</tr>
<tr>
<td><strong>Total receivables</strong></td>
<td><strong>251,753</strong></td>
<td><strong>368,248</strong></td>
</tr>
<tr>
<td>IV – Cash equivalents</td>
<td>267,417</td>
<td>267,553</td>
</tr>
<tr>
<td><strong>TOTAL WORKING ASSETS (C)</strong></td>
<td><strong>519,170</strong></td>
<td><strong>635,801</strong></td>
</tr>
<tr>
<td>D) Accruals and Deferrals</td>
<td>76,584</td>
<td>68,961</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>635,919</strong></td>
<td><strong>742,096</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>A) Equity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>I - Capital</td>
<td>4,671</td>
<td>4,121</td>
</tr>
<tr>
<td>IV – Legal reserve</td>
<td>78,337</td>
<td>75,557</td>
</tr>
<tr>
<td>VI – Other reserves</td>
<td>84,957</td>
<td>78,748</td>
</tr>
<tr>
<td>IX - Profit (loss) for the year</td>
<td>6,216</td>
<td>9,266</td>
</tr>
<tr>
<td><strong>Total net equity</strong></td>
<td><strong>174,181</strong></td>
<td><strong>167,692</strong></td>
</tr>
<tr>
<td>B) Provisions for risks and charges</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>C) Severance indemnity</td>
<td>6,891</td>
<td>7,667</td>
</tr>
<tr>
<td>D) Debts</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Due within one year</td>
<td>303,870</td>
<td>308,540</td>
</tr>
<tr>
<td>Total debts</td>
<td>303,870</td>
<td>308,540</td>
</tr>
<tr>
<td>E) Accruals and Deferrals</td>
<td>150,977</td>
<td>258,197</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>635,919</strong></td>
<td><strong>742,096</strong></td>
</tr>
</tbody>
</table>
### ECONOMIC AND FINANCIAL STATEMENT

#### PROFIT AND LOSS ACCOUNT

<table>
<thead>
<tr>
<th>Description</th>
<th>31/12/2020</th>
<th>31/12/2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A) Production value</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1) Revenue from sales and services</td>
<td>718,832</td>
<td>736,623</td>
</tr>
<tr>
<td>5) Other revenue and income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating grants</td>
<td>1,107,202</td>
<td>414,531</td>
</tr>
<tr>
<td><strong>Total other revenue and income</strong></td>
<td>1,107,202</td>
<td>414,531</td>
</tr>
<tr>
<td><strong>Total value of production</strong></td>
<td>1,826,034</td>
<td>1,151,154</td>
</tr>
<tr>
<td><strong>B) Production costs</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6) Raw materials, consumables, and goods for resale</td>
<td>58,150</td>
<td>45,863</td>
</tr>
<tr>
<td>7) Services</td>
<td>274,953</td>
<td>262,501</td>
</tr>
<tr>
<td>8) Use of third-party assets</td>
<td>948</td>
<td>1,988</td>
</tr>
<tr>
<td>9) Personnel</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a) Wages and salaries</td>
<td>762,419</td>
<td>599,341</td>
</tr>
<tr>
<td>b) Social security charges</td>
<td>185,649</td>
<td>155,082</td>
</tr>
<tr>
<td>c), d), e) Severance indemnity, pension, and other personnel costs</td>
<td>55,007</td>
<td>42,307</td>
</tr>
<tr>
<td>c) Severance indemnity</td>
<td>55,007</td>
<td>42,307</td>
</tr>
<tr>
<td><strong>Total personnel costs</strong></td>
<td>1,003,075</td>
<td>796,730</td>
</tr>
<tr>
<td><strong>C) Financial income and charges</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10) Depreciation and amortization</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a), b), c) Amortisation of intangible and tangible fixed assets, other</td>
<td>17,023</td>
<td>13,352</td>
</tr>
<tr>
<td>write-downs of fixed assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b) Depreciation of tangible assets</td>
<td>17,023</td>
<td>13,352</td>
</tr>
<tr>
<td>d) Write-downs of receivables included in current assets and cash</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>and cash equivalents</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total amortisation, depreciation, and write-downs</strong></td>
<td>17,023</td>
<td>13,352</td>
</tr>
<tr>
<td><strong>14) Other operating expenses</strong></td>
<td>463,746</td>
<td>13,207</td>
</tr>
<tr>
<td><strong>Other operating expenses</strong></td>
<td>1,817,895</td>
<td>1,133,641</td>
</tr>
<tr>
<td><strong>Difference between value and cost of production (A - B)</strong></td>
<td>8,139</td>
<td>17,513</td>
</tr>
<tr>
<td><strong>C) Financial income and charges</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>17) Other interests and other financial expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>15</td>
<td>7,786</td>
</tr>
<tr>
<td><strong>Total interest and other financial charges</strong></td>
<td>15</td>
<td>7,786</td>
</tr>
<tr>
<td><strong>Total financial income and expenses (15 + 16 - 17 - 17-bis)</strong></td>
<td>-15</td>
<td>-7,786</td>
</tr>
<tr>
<td><strong>D) Value adjustments to financial assets and liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income before tax (A - B + - C + - D)</td>
<td>8,124</td>
<td>9,727</td>
</tr>
<tr>
<td><strong>20) Current, deferred and prepaid income taxes for the year current taxes</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current taxes</td>
<td>1,908</td>
<td>461</td>
</tr>
<tr>
<td><strong>Total current, deferred, and prepaid income taxes for the year</strong></td>
<td>1,908</td>
<td>461</td>
</tr>
<tr>
<td><strong>21) Profit (loss) of the year</strong></td>
<td>6,216</td>
<td>9,266</td>
</tr>
</tbody>
</table>
IMPROVEMENT
OBJECTIVES

Chapter 8
The central objective of L’Albero della Vita for the next five years will be to strengthen the support to children, their families, and communities. Especially after the arrival of COVID, the organisation will focus on restoring the psycho-social development that already vulnerable people lost during the pandemic.

Poverty figures have worsened during the 2020s: the improvements achieved in recent years have been wiped out. Therefore, L’Albero della Vita will continue to work alongside families in difficulty.

**CARE AREA**

In the area of foster care for minors outside their families, we will focus on the growth of the Foster Care programme, almost doubling the number of cases followed (100 cases, compared to 67 today) and expanding the area of intervention in the regions of Piedmont and Emilia Romagna.

Within the framework of the La Rondine programme at “Faro in Città”, work will be done on consolidation: standardisation of the operational model tested in 2020 and consolidation of the educational team, strengthening the network and concentrating internal work on the job placement of mothers, to allow the mother-child family to achieve complete autonomy.

In addition, it will strengthen its presence in the territories where it is already active by participating in municipal tenders for the management of territorial education.

**POVERTY AREA**

In the coming years, “Varcare la Soglia” programme will be strengthened by participating in calls for proposals about poverty, in search of funds to combat it.

A great deal of attention will be paid to the development of actions on prevention and health care, nutrition education and psychological support, which are increasingly essential issues because of the Covid-19 pandemic and its consequences.

In addition, emphasis will be placed on specific actions on school inclusion and on increasing educational, sports and leisure opportunities for children in educational poverty.

L’Albero della Vita will also be committed to promoting, both locally and nationally, a culture of childhood that involves, in a holistic and multidimensional vision, educational services, territories and inhabitants. The aim is to consolidate the sense of educational co-responsibility by qualifying local spaces as reference points for a cohesive and present socio-educational network, thus reducing educational poverty through the creation of a widespread and permanent community welfare system to accompany girls and boys in the construction of their future.

**INTERNATIONAL AREA**

The international area will focus on child protection, education, the protection of human rights and the development of poor communities.

During 2021, L’Albero della Vita will work to combat poverty and social exclusion, because there are still many children in the world who live in extremely restricted conditions. The projects will offer children and young people educational opportunities, social and health support and access to healthy food and water. Also in this line of work are actions to mitigate the effects of COVID19: interventions will be implemented to improve healthy environmental conditions and to maintain essential pandemic containment measures. The commitment in favour of children in the world will continue with child protection projects, activities to improve the services offered and the promotion of alternative forms of reception and care (above all, family foster care). In a framework of consistency with the strategic and programmatic indications of the SDGs (Sustainable Development Goals), the commitment to support the poorest communities will continue, with support for farmers’ cooperatives and production chains. In this process, great attention will be paid to natural resources, the true heritage of communities. The focus will also be on gender issues, the sexual and reproductive rights of girls and the prevention of all forms of violence and abuse against them. The fight against intolerance, in the name of a peaceful society that fully expresses European values, will increasingly be at the centre of projects in Europe: investment will be made in active citizenship paths and innovative forms of participation. In addition to project development, there will also be participation in research pathways that focus on the evolution of scenarios concerning childhood, to provide the best practices for supporting families and minors.
Report of the Audit Board
FONDAZIONE L’ALBERO DELLA VITA ONLUS

To the Directors of Fondazione l’Albero della Vita ONLUS

Opinion
We have audited the financial statements of Fondazione l’Albero della Vita ONLUS (Fondazione) which comprise the balance sheet as of 31 December 2020, the profit and loss account, the statement of operations for the year then ended and the notes to the financial statements. In our opinion, the financial statements of Fondazione l’Albero della Vita ONLUS have been properly prepared, in all material respects, in accordance with the principles and criteria described in the section "Basis of preparation and accounting policies" of the Notes to the financial statements.

Elements underlying the opinion
We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under these standards are further described in the section ‘Responsibilities of the external auditors for the audit of the financial statements’ of this report. We are independent of the Fondazione in accordance with ethical and independence rules and standards applicable in Italy to the audit of the financial statements. We believe that we have obtained sufficient and appropriate audit evidence on which to base our opinion.

Other aspects
This report is not issued pursuant to law, given the fact that, for the financial year ended 31 December 2020, Fondazione l’Albero della Vita ONLUS was not required to have a statutory audit pursuant to the Italian Civil Code.

Responsibility of the directors and the board of auditors for the financial statements
The directors are responsible for the preparation of the financial statements in accordance with the principles and policies set out in the section “Basis of preparation and measurement of financial statements” in the notes to the financial statements and, within the time limits prescribed by law, for such part of the internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or unintentional conduct or events. The Directors are responsible for assessing the Foundation’s ability to continue as a going concern and, in preparing the annual financial statements, for the appropriateness of the use of the going concern basis of accounting, as well as for adequate disclosures. The directors shall use the going concern basis of accounting in preparing the annual financial statements unless they have determined that the conditions for the Foundation’s liquidation or discontinuance exist, or they have no realistic alternative but to do so.

EY S.p.A.
Antonella Puzzo
(Statutory Auditor)
Dear Members

1. The financial statements of the Cooperative L’Albero Della Vita as of 31 December 2020, consisting of the balance sheet, the income statement, and the notes thereto, show a profit of € 6,216. The preparation of the financial statements is the responsibility of the Cooperative’s administrators. It is the responsibility of the auditor to express a professional opinion on the financial statements based on the audit.

2. During the financial year ending on 31/12/2020, I carried out the supervisory activities required by law. By obtaining information from the persons in charge of the respective Duties and by examining the documentation submitted to me, I acquired knowledge of and supervised, to the extent of my competence, the adequacy of the organisational structure of the company, the administrative and accounting system, and its reliability in correctly representing management events.

3. During the financial year, I was periodically informed by the directors on the company’s management performance.

4. The Auditor did not find any atypical and/or unusual transaction.

5. My examination of the annual financial statements was conducted in accordance with established auditing standards.

6. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and, taken as a whole, are reliable.

7. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, as well as assessing the appropriateness and correctness of the accounting policies used and the reasonableness of the estimates made by management. I believe that the work performed provides a reasonable basis for the expression of my opinion.

8. In my opinion, the financial statements referred to above have been prepared clearly and give a true and fair view of the financial position and the results of the business of L’ALBERO DELLA VITA - COOPERATIVA SOCIALE for the year ended 31/12/2020, in accordance with the rules governing financial statements.

9. In drawing up the financial statements, the directors did not make use of the derogation to the law as provided for by Article 2423, paragraph 4, of the Italian Civil Code.

The balance sheet shows a profit for the year of EUR 6,216, which can be summarised as follows:
REPORT OF THE AUDIT BOARD

Assets
Liabilities
- Net assets (excluding result for the year)
- Profit for the year
Accounts, commitments, risks, and other memorandum accounts

Euro 635,919
Euro 461,735
Euro 167,965
Euro 6,216
Euro 0

The profit and loss account shows, in summary, the following values:

Production value (non-financial income) Euro 1,826,034
Production costs (non-financial costs) Euro 1,817,895
Differenza Euro 8,139
Financial income and expenses Euro (15)
Value adjustments of financial assets
Income before taxes Euro 8,124
Income tax Euro (1,908)
Profit of the year Euro 6,216

The examination of the financial statements was carried out in accordance with the Principles of Conduct for Boards of Auditors recommended by the National Council of Chartered Accountants, and in compliance with these principles, the Auditor referred to the legal provisions governing financial statements interpreted and supplemented by the correct accounting principles laid down by the National Councils of Chartered Accountants and, where necessary, to international accounting standards. The balance sheet and profit and loss account show the values for the previous year for comparative purposes.

10. Pursuant to Article 2426 of the Civil Code, point 5, the Auditor verifies that no start-up and expansion costs are entered in the balance sheet.

11. During the financial year, I have audited the bookkeeping and administration, and supervised compliance with the law and the articles of association, carrying out the checks pursuant to Article 2403 of the Italian Civil Code.

12. No significant facts emerged from the supervision and control activities that could be reported or mentioned in this report.

13. The Auditor declares that there are no assets of the company revalued pursuant to Law No. 342/2000.

14. The Auditor certifies that the financial statements as at 31/12/2020 correspond to the results in the books and records.

15. 12 light of the above, the Auditor has no objection to the approval of the financial statements as at 31/12/2020, nor to the proposed resolution submitted by the Board of Directors for the allocation of the profit for the year.

16. 13 Pursuant to Article 2 of Law 59/92, it is acknowledged that the management complies with the mutual criteria typical of cooperation. As a social cooperative, it is not required to meet the objective requirements of prevalence under Article 2513 of the Civil Code, as established by Article 113-septies of the provisions for the implementation of the Civil Code and transitional provisions, according to which cooperatives under Law 381/1991 are considered prevalent mutuality regardless of Article 2513 of the Civil Code. It is however acknowledged that mutuality is present for the numerous working members.

The Auditor
Manfredini Barbara
How to support us

Here are all the ways in which you can support Fondazione L’Albero della Vita and help thousands of children in difficulty in Italy and around the world.

CONTINUOUS DONATIONS

Whoever supports a child at a distance or who becomes a “Star of the Children” regularly supports the Foundation with a monthly donation and enables a prompt response to the increasingly frequent requests for help, protection, and shelter. For information and activation call 02 90751517

DONATIONS BY POST

Donations can be made at any post office using a payment slip in the name of Fondazione L’Albero della Vita Onlus:
• On bank account no. 88110416 for projects in Italy and abroad
• On postal account no. 15485790 for Child Sponsorhip Programme

ONLINE DONATIONS

BY BANK TRANSFER, in the name of Fondazione L’Albero della Vita Onlus:
• IBAN IT44K0306909618100000004131 for projects in Italy and abroad
• IBAN IT21L0306909618100000004132 for Child Sponsorship Programme.

BY CREDIT CARD, on www.alberodellavita.org

BY PAYPAL, using the website www.paypal.it. A fast, easy, and secure method: all you need is a Paypal account or a credit card, even a prepaid one prepagata.

TESTAMENTARY BEQUEST

With a bequest to the L’Albero della Vita Foundation, new projects of love for children can be realised. For information telephone to the number 02 90751517 or write to lasciti@alberodellavita.org

5X1000

Il 5x1000 is a form of support that costs nothing but makes a great difference for many children. On your income tax return, just sign in Onlus and write the tax code 04504550965.

SOLIDARITY GIFTS, WEDDING FAVOURS AND INVITATIONS

To make your special moments unique with a gesture of solidarity, you can buy solidarity gifts, wedding favours and invitations on www.bazarsolidale.org
Thank you for working tirelessly. Thank you for accepting new challenges.

Thank you for putting up with uncertainties and moments of fatigue.

Thank you for wearing the masks for so many hours.

Thank you for protecting others from old and new dangers.

Thank you for giving us ideas. Thank you for calling us.

Thank you for answering the phone.

Thank you for the stories you told us and for listening to our stories, those of children, families, faces you don’t know and countries you haven’t yet visited.

Thank you for the likes, comments, and shares.

Thank you for actively participating in our campaigns.

Thank you for supporting us in so many ways.

Thank you for believing in our mission and giving us your contribution.